

**ONTARIO**  
**SUPERIOR COURT OF JUSTICE - COMMERCIAL LIST**

B E T W E E N :

IN THE MATTER OF THE *COMPANIES' CREDITORS ARRANGEMENT ACT*,  
R.S.C. 1985, C. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF  
INSCAPE CORPORATION, INSCAPE (NEW YORK) INC., AND INSCAPE INC.  
(collectively, the “**Applicants**”)

Applicants

**MOTION RECORD OF THE APPLICANTS**  
**(Returnable April 18, 2023)**

April 15, 2023

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**ONTARIO  
SUPERIOR COURT OF JUSTICE  
(COMMERCIAL LIST)**

IN THE MATTER OF THE *COMPANIES' CREDITORS  
ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED  
(the "CCAA")

AND IN THE MATTER OF A PLAN OF COMPROMISE OR  
ARRANGEMENT OF INSCAPE CORPORATION, INSCAPE  
(NEW YORK) INC., AND INSCAPE INC. (the "**Applicants**")

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(as of April 14, 2023)

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B E T W E E N :

IN THE MATTER OF THE *COMPANIES' CREDITORS ARRANGEMENT ACT*,  
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TAB	DOCUMENT
1.	Notice of Motion, returnable April 18, 2023
2.	Affidavit of Eric Ehgoetz, sworn April 15, 2023
<b>Exhibits to the Affidavit of Eric Ehgoetz, sworn April 15, 2023</b>	
Exhibit A	First Ehgoetz Affidavit, without exhibits
3.	Draft Order

# TAB 1

**ONTARIO**  
**SUPERIOR COURT OF JUSTICE - COMMERCIAL LIST**

B E T W E E N :

IN THE MATTER OF THE *COMPANIES' CREDITORS ARRANGEMENT ACT*,  
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Applicants

**NOTICE OF MOTION**  
**(Returnable April 18, 2023)**

Inscape Corporation (“**Inscape**”), Inscape (New York) Inc. (“**Inscape New York**”) and Inscape Inc. (“**Inscape Delaware**”, and collectively with Inscape and Inscape New York, the “**Inscape Group**” or the “**Applicants**”) will bring a motion before the Court on April 18, 2023, at 10:30 a.m., or as soon after that time as the motion can be heard, via Zoom videoconference,

PROPOSED METHOD OF HEARING: The motion is to be heard:

- ☐ In person  
☐ By telephone conference  
☒ By video conference

at the following location

Zoom Link to be updated on Caselines.

**THE MOTION IS FOR:**

1. An Order, among other things,
  - (i) abridging the time for and validating service of this notice of motion and the motion record and dispensing with service on any person other than those served; and
  - (ii) extending the stay of proceedings in favour of the Applicants up to and including July 14, 2023; and
  - (iii) such other relief as counsel may advise and this Court may deem just.

**THE GROUNDS FOR THE MOTION ARE:**

**Background**

2. The Inscape Group is in the business of designing, manufacturing and selling office furniture and architectural walls for customers across North America and Europe on contract.

3. The Inscape Group's business operated at a net loss and experienced declining financial performance in each of the five years preceding this insolvency filing. The financial distress was exacerbated by the Covid-19 pandemic. Among other challenges, the Applicants experienced a dramatic decline in the size and sales mix of incoming orders, and much lower than expected order volumes. Shortages of production materials, supply chain issues, and increases in the costs of raw materials all combined to destroy profit margins.

4. As a result of its insolvency, the Inscape Group determined that the best path forward to maximize value for its stakeholders was through a court-supervised process under the

*Companies' Creditors Arrangement Act*, R.S.C. 1985 c. C-36, as amended (“**CCAA**”), including a liquidation of its assets and an orderly wind down of the business.

### **Initial Order**

5. On January 12, 2023 (“**Filing Date**”), the Applicants applied for relief pursuant to the CCAA and this Court granted the Initial Order in favour of the Applicants. Pursuant to the Initial Order, among other things, the Court:

- (a) granted an initial stay of proceedings in favour of the Applicants and their directors and officers up to and including January 20, 2023;
- (b) appointed Alvarez & Marsal Canada Inc. as the Monitor of the Applicants (in such capacity, the “**Monitor**”);
- (c) granted the following charges against the Property (as defined in the Initial Order), in the following priority rankings:
  - (i) first, an administration charge in the amount of \$250,000 in favour of counsel for the Applicants, the Monitor and its counsel (the “**Administration Charge**”); and
  - (ii) second, a directors’ and officers’ charge in the amount of \$750,000;
- (d) authorized the Applicants to incur no further expenses in relation to the Securities Filings (as defined in the Initial Order); and
- (e) authorized the Applicants to maintain and continue to utilize their cash management system.

### **Comeback Hearing**

6. On January 20, 2023, Justice Conway granted the Amended and Restated Initial Order, which, among other things:

- (a) extended the stay of proceedings up to and including March 9, 2023;
- (b) approved a Key Employee Retention Plan (the “**KERP**”) and authorized the Applicants to make payments in accordance with the terms of the KERP;
- (c) granted a charge over the Property of the Applicants in favour of the proposed KERP beneficiaries in the aggregate amount of \$350,000;
- (d) declared that, pursuant to section 5(5) of the *Wage Earner Protection Program Act* Inscope is a “former employer” in accordance with the criteria established by section 3.2 of the Wage Earner Protection Program Regulations;
- (e) authorized Inscope, or, in the alternative, Eric Ehgoetz, to act as the foreign representative in respect of these CCAA proceedings, for the purpose of having these CCAA proceedings recognized in the United States pursuant to chapter 15 of title 11 of the United States Code, 11 U.S.C. § 101-1532; and
- (f) increased the amount of the Administration Charge to \$800,000.

### **March 8, 2023 Hearing**

7. On March 8, 2023, Justice Conway granted an order that, among other things, extended the stay of proceedings in favour of the Applicants to April 21, 2023.

## March 24, 2023 Hearing

8. On March 24, 2023, Justice Conway granted the following orders:

- (a) an order (“**Approval and Vesting Order**”) among other things:
  - (i) approving an asset purchase agreement dated as of March 10, 2023 (“**Gordon Brothers Agreement**”) and made between Inscape, Inscape New York and Inscape Delaware as sellers, and Gordon Brothers Canada ULC, as purchaser (“**Gordon Brothers**”), and the transactions contemplated therein;
  - (ii) vesting in Gordon Brothers all of the Applicants’ right, title and interest in and to the Acquired Assets upon Closing, free and clear of all Claims and Encumbrances (all capitalized terms as defined in the Gordon Brothers Agreement);
  - (iii) authorizing the Applicants, with the assistance of Gordon Brothers as agent for the Applicants, to market and sell certain inventory of the Applicants in accordance with Article 6 of the Gordon Brothers Agreement (“**Inventory Sale**”), free and clear of all Claims and Encumbrances, which Claims and Encumbrances (net of amounts payable to Gordon Brothers pursuant to the Gordon Brothers Agreement) shall attach to the proceeds of the Inventory Sale; and
- (b) an order (“**Ancillary Order**”), among other things:



- (i) scheduling a hearing on May 2, 2023 (“**Dealer Claim Motion**”) and approving a motion timetable for the summary determination of the set-off claims that Inscape dealer Prevolv Inc. (“**Prevolv**” or the “**Dealer**”) has raised to refuse payment of a \$2,147,490 USD receivable (“**Inscape Receivable**”) on account of furniture products manufactured by Inscape and sold on by the Dealer to certain major end customers in the United States (“**Dealer Claim**”);
- (ii) ordering the Dealer to provide the Monitor with the Confidential Dealer Information (as defined in the Ancillary Order);
- (iii) authorizing and directing the Monitor to make certain distributions to HUK 116 Limited up to the amount of its secured indebtedness;
- (iv) approving each of the First Report of the Monitor dated January 18, 2023, the Second Report of the Monitor dated March 2, 2023, and the Third Report of the Monitor dated March 23, 2023 (“**Third Report**”), and the conduct and activities of the Monitor described in each report; and
- (v) approving the fees and disbursements of the Monitor and its legal counsel, Aird & Berlis LLP, as set out in each of the fee affidavits appended to the Third Report.

### **Update on CCAA Proceedings**

9. In accordance with the restructuring provisions at paragraph 12 of the Amended and Restated Initial Order, the Applicants were granted the right to, among other things, permanently

or temporarily cease, downsize or shut down any of their business or operations, terminate the employment of employees, and pursue all avenues of selling the Applicants' business or property.

10. The Applicants have, where appropriate, liaised with creditors, regulatory authorities and other stakeholders with a view to keeping them apprised of developments in the CCAA proceedings. The following is a summary of material developments since the March 24, 2023 hearing.

#### **Asset Sales and Collection Efforts**

11. The Applicants have made steady progress with their wind-down and collection efforts, with the focus being on the realization of four categories of assets: equipment and inventory, tax refunds, leases, and accounts receivable.

#### ***Equipment and Inventory***

12. Following the completion of the Monitor's sale and liquidation process in accordance with the terms of the Amended and Restated Initial Order, the Applicants entered into several agreements for the purchase and sale of machinery, equipment and inventory. Remaining intellectual property, finished goods, and certain raw material inventory are in the process of being sold.

13. The Gordon Brothers Agreement constitutes the most significant sale of equipment and machinery. In accordance with the terms of the Gordon Brothers Agreement and following the issuance of the Approval and Vesting Order (all terms capitalized but not defined below are as defined in the Gordon Brothers Agreement):

- (a) Gordon Brothers has occupied the Applicants' premises at 67 Toll Road, ON ("**Holland Landing Facility**") and has taken steps towards completing the contemplated "Auction and Removal" of the Acquired Assets;
  - (b) The Applicants have worked with Gordon Brothers to determine which inventory will be included in the Inventory Sale; and
  - (c) Gordon Brothers is conducting marketing and promotional activities in connection with the Auction and Removal and the Inventory Sale.
14. The steps required to complete the Auction and Removal and the Inventory Sale are ongoing.
15. Gordon Brothers has access to the Holland Landing Facility until June 30, 2023.

### ***HST Refund***

16. Deloitte Canada ("**Deloitte**"), the Applicants' auditor, is continuing to pursue a claimed HST refund of approximately \$1.3 million. This amount was and continues to be withheld by Canada Revenue Agency pending the determination of a notice of objection.

### ***Leases***

17. In furtherance of their liquidation the Applicants have negotiated agreements, in consultation with the Monitor, that provide for the termination of certain of their real property leases.

18. With respect to Applicants' leased premises located at 414 West 14<sup>th</sup> Street, New York, New York Inscape entered into an agreement with Ponte Gadea New York LLC, among other things, terminating the lease.

19. With respect to the leased premises located at 1090 Vermont Avenue, N.W., Suite 1101, Washington DC, Inscape Delaware is finalizing an agreement with the landlord, 1090 Vermont Avenue, N.W. Associates Limited Partnership, which agreement provides for a lease termination.

20. On April 13, 2023, Inscape and Prevolv entered into an exclusive sublease listing agreement with CBRE in respect to the furniture showroom in Chicago at 800 W. Fulton Market Street, Chicago, County of Cook, Illinois ("**Chicago Showroom**"). CBRE is currently marketing the Chicago Showroom for sublease with a view to finding one or more tenants.

### ***Accounts Receivable***

21. The Applicants' efforts to collect outstanding accounts receivable are ongoing. Since the Initial Order, approximately \$2,580,000 has been collected and approximately \$5,117,000 has yet to be collected.

22. A significant portion of the outstanding accounts receivable is in respect of orders which were completed for Prevolv after the Filing Date. This Inscape Receivable is the subject of the Dealer Claim, which is scheduled to be heard by the Court on May 2, 2023.

### **Requested Stay Extension**

23. The requested extension of the stay to July 14, 2023 will afford time for the Applicants and the Monitor to, among other things:

- (a) complete their wind-down and collection efforts, including securing a determination of the Dealer Claim Motion;
- (b) complete the Inventory Sale and the Auction and Removal under the Gordon Brothers Agreement;
- (c) assess the results of the wind-down and determine whether or not realizations are sufficient to justify a claims process; and
- (d) if a claims process is advisable, to develop and propose an appropriate claims process and return to court to seek approval thereof.

### **General**

24. The provisions of the CCAA, including section 11 and the statutory, inherent and equitable jurisdiction of this Court.

25. Rules 1.04, 2.03, 3.02, 16, 37 and 39 of the *Rules of Civil Procedure*, R.R.O. 1990, Reg. 194, as amended, and section 106 and 137 of the *Courts of Justice Act*, R.S.O. 1990, c. C.43, as amended; and

26. Such further other grounds as counsel may advise and this Court may permit.

**THE FOLLOWING DOCUMENTARY EVIDENCE** will be used at the hearing of the motion:

- (a) the Affidavit of Eric Ehgoetz sworn April 15, 2023;
- (b) the Fourth Report of the Monitor, to be filed; and
- (c) such further and other evidence as counsel may advise and this Court may permit.

April 15, 2023

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Lawyers for the Applicants

TO: THE SERVICE LIST

IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF  
INSCAPE CORPORATION, INSCAPE (NEW YORK) INC., AND INSCAPE INC.

Court File No.: CV-23-00692784-00CL

***ONTARIO***  
**SUPERIOR COURT OF JUSTICE -**  
**COMMERCIAL LIST**  
Proceeding commenced at TORONTO

**NOTICE OF MOTION**  
**(Returnable April 18, 2023)**

**MILLER THOMSON LLP**  
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Lawyers for the Applicant

TAB 2



**ONTARIO**  
**SUPERIOR COURT OF JUSTICE**  
**COMMERCIAL LIST**

Estate/Court File No. CV-23-00692784-00CL

IN THE MATTER OF THE *COMPANIES' CREDITORS*  
*ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR  
ARRANGEMENT OF **INSCAPE CORPORATION, INSCAPE**  
**(NEW YORK) INC., AND INSCAPE INC.** (the "Applicants")

**AFFIDAVIT OF ERIC EHGOETZ**  
**(Sworn April 15, 2023)**

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**ONTARIO  
SUPERIOR COURT OF JUSTICE  
COMMERCIAL LIST**

IN THE MATTER OF THE *COMPANIES' CREDITORS  
ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR  
ARRANGEMENT OF **INSCAPE CORPORATION, INSCAPE  
(NEW YORK) INC., AND INSCAPE INC.** (the “**Applicants**”)

Applicants

**AFFIDAVIT OF ERIC EHGOETZ  
(Sworn April 15, 2023)**

I, Eric Ehgoetz, of the City of Mississauga, in the Province of Ontario, MAKE OATH  
AND SAY:

1. I am the Chief Executive Officer (“**CEO**”) of Inscape Corporation (“**Inscape**”). I am also the CEO of Inscape (New York) Inc. (“**Inscape New York**”) and Inscape Inc. (“**Inscape Delaware**”, and, collectively with Inscape and Inscape New York, the “**Inscape Group**” or the “**Applicants**”).

2. I have acted as the CEO of the Inscape Group since March 2020. Prior to my role as CEO and from June 2016 to March 2020, I was a member of the Inscape Group’s Board of Directors and Chair of its Audit Committee. Among other professional qualifications I hold a Chartered Financial Analyst (CFA) charter holder designation, as well as an ICD.D.

3. As a result of my roles with the Inscape Group, I have knowledge of the matters to which I hereinafter depose. Where I depose based on knowledge and information obtained from others, I have stated the source of that information and belief and believe such information to be true.

4. All references to dollar amounts herein are Canadian dollars unless otherwise indicated.

5. I swear this affidavit in support of a motion by the Applicants pursuant to the *Companies' Creditors Arrangement Act*, R.S.C. 1985, c. C-36, as amended (the "CCAA"), seeking an Order, substantially in the form of the draft order attached as **Tab "3"** to the Motion Record, among other things:

- (a) abridging the time for and validating service of this notice of motion and the motion record and dispensing with service on any person other than those served;
- (b) extending the stay of proceedings in favour of the Applicants up to and including July 14, 2023; and
- (c) such further and other relief as counsel may advise and as this Honourable Court may deem just.

## **BACKGROUND**

### **Filing for CCAA Protection**

6. My first affidavit in these CCAA proceedings was sworn on January 11, 2023 ("**First Ehgoetz Affidavit**"). All terms capitalized but not defined in this Affidavit are as defined in the First Ehgoetz Affidavit. A copy of the First Ehgoetz Affidavit, without exhibits, is attached hereto as **Exhibit "A"**.

7. The Inscape Group is in the business of manufacturing and selling office furniture equipment on contract to customers across North America and Europe.

8. The Inscope Group's business operated at a net loss and experienced declining financial performance in each of the five years preceding this insolvency filing. The financial distress was exacerbated by the Covid-19 pandemic. Among other challenges, the Applicants experienced a dramatic decline in the size and sales mix of incoming orders, and much lower than expected order volumes. Shortages of production materials, supply chain issues, and increases in the costs of raw materials all combined to destroy profit margins.

9. As a result of its insolvency, the Inscope Group determined that the best path forward to maximize value for its stakeholders was through a court-supervised CCAA process, including an orderly wind-up of the business and a controlled liquidation of assets.

### **Initial Order**

10. On January 12, 2023 ("**Filing Date**"), the Applicants applied for relief pursuant to the CCAA and this Court granted the Initial Order in favour of the Applicants. Pursuant to the Initial Order, among other things, the Court:

- (a) granted an initial stay of proceedings in favour of the Applicants and their directors and officers up to and including January 20, 2023;
- (b) appointed Alvarez & Marsal Canada Inc. as the Monitor of the Applicants (in such capacity, the "**Monitor**");
- (c) granted the following charges against the Property (as defined in the Initial Order), in the following priority rankings:

- (i) first, an administration charge in the amount of \$250,000 in favour of counsel for the Applicants, the Monitor and its counsel (the “**Administration Charge**”); and
- (ii) second, a directors’ and officers’ charge in the amount of \$750,000;
- (d) authorized the Applicants to incur no further expenses in relation to the Securities Filings (as defined in the Initial Order); and
- (e) authorized the Applicants to maintain and continue to utilize their cash management system.

### **Comeback Hearing**

11. On January 20, 2023, Justice Conway granted the Amended and Restated Initial Order, which, among other things:

- (a) extended the stay of proceedings up to and including March 9, 2023;
- (b) approved a Key Employee Retention Plan (the “**KERP**”) and authorized the Applicants to make payments in accordance with the terms of the KERP;
- (c) granted a charge over the Property of the Applicants in favour of the proposed KERP beneficiaries in the aggregate amount of \$350,000;
- (d) declared that, pursuant to section 5(5) of the *Wage Earner Protection Program Act* Inscope is a “former employer” in accordance with the criteria established by section 3.2 of the Wage Earner Protection Program Regulations;

- (e) authorized Inscape, or, in the alternative, Eric Ehgoetz, to act as the foreign representative in respect of these CCAA proceedings, for the purpose of having these CCAA proceedings recognized in the United States pursuant to chapter 15 of title 11 of the United States Code, 11 U.S.C. § 101-1532; and
- (f) increased the amount of the Administration Charge to \$800,000.

### **March 8, 2023 Hearing**

- 12. On March 8, 2023, Justice Conway granted an order that, among other things, extended the stay of proceedings in favour of the Applicants to April 21, 2023.

### **March 24, 2023 Hearing**

- 13. On March 24, 2023, Justice Conway granted the following orders:
  - (a) an order (“**Approval and Vesting Order**”) among other things:
    - (i) approving an asset purchase agreement dated as of March 10, 2023 (“**Gordon Brothers Agreement**”) and made between Inscape, Inscape New York and Inscape Delaware as sellers, and Gordon Brothers Canada ULC, as purchaser (“**Gordon Brothers**”), and the transactions contemplated therein;
    - (ii) vesting in Gordon Brothers all of the Applicants’ right, title and interest in and to the Acquired Assets upon Closing, free and clear of all Claims and Encumbrances (all capitalized terms as defined in the Gordon Brothers Agreement);

- (iii) authorizing the Applicants, with the assistance of Gordon Brothers as agent for the Applicants, to market and sell certain inventory of the Applicants in accordance with Article 6 of the Gordon Brothers Agreement (“**Inventory Sale**”), free and clear of all Claims and Encumbrances, which Claims and Encumbrances (net of amounts payable to Gordon Brothers pursuant to the Gordon Brothers Agreement) shall attach to the proceeds of the Inventory Sale; and
- (b) an order (“**Ancillary Order**”), among other things:
  - (iv) scheduling a hearing on May 2, 2023 (“**Dealer Claim Motion**”) and approving a motion timetable for the summary determination of the set-off claims that Inscape dealer Prevolv Inc. (“**Prevolv**” or the “**Dealer**”) has raised to refuse payment of a \$2,147,490 USD receivable (“**Inscape Receivable**”) on account of furniture products manufactured by Inscape and sold on by the Dealer to certain major end customers in the United States (“**Dealer Claim**”);
  - (v) ordering the Dealer to provide the Monitor with the Confidential Dealer Information (as defined in the Ancillary Order);
  - (vi) authorizing and directing the Monitor to make certain distributions to HUK 116 Limited up to the amount of its secured indebtedness;
  - (vii) approving each of the First Report of the Monitor dated January 18, 2023, the Second Report of the Monitor dated March 2, 2023, and the Third

Report of the Monitor dated March 23, 2023 (“**Third Report**”), and the conduct and activities of the Monitor described in each report; and

- (viii) approving the fees and disbursements of the Monitor and its legal counsel, Aird & Berlis LLP, as set out in each of the fee affidavits appended to the Third Report.

## **UPDATE ON CCAA PROCEEDINGS**

14. In accordance with the restructuring provisions at paragraph 12 of the Amended and Restated Initial Order, the Applicants were granted the right to, among other things, permanently or temporarily cease, downsize or shut down any of their business or operations, terminate the employment of employees, and pursue all avenues of selling the Applicants’ business or property.

15. The Applicants have, where appropriate, liaised with creditors, regulatory authorities and other stakeholders with a view to keeping them apprised of developments in the CCAA proceedings. The following is a summary of material developments since the March 24, 2023 hearing.

### **Asset Sales and Collection Efforts**

16. The Applicants have made steady progress with their wind-down and collection efforts, with the focus being on the realization of four categories of assets: equipment and inventory, tax refunds, leases, and accounts receivable.



*Equipment and Inventory*

17. Following the completion of the Monitor's sale and liquidation process in accordance with the terms of the Amended and Restated Initial Order, the Applicants entered into several agreements for the purchase and sale of machinery, equipment and inventory. Remaining intellectual property, finished goods, and certain raw material inventory are in the process of being sold.

18. The Gordon Brothers Agreement constitutes the most significant sale of equipment and machinery. In accordance with the terms of the Gordon Brothers Agreement and following the issuance of the Approval and Vesting Order (all terms capitalized but not defined below are as defined in the Gordon Brothers Agreement):

- (a) Gordon Brothers has occupied the Applicants' premises at 67 Toll Road, ON ("**Holland Landing Facility**") and has taken steps towards completing the contemplated "Auction and Removal" of the Acquired Assets;
- (b) The Applicants have worked with Gordon Brothers to determine which inventory will be included in the Inventory Sale;
- (c) Gordon Brothers is conducting marketing and promotional activities in connection with the Auction and Removal and the Inventory Sale.

19. The steps required to complete the Auction and Removal and the Inventory Sale are ongoing.

20. Gordon Brothers has access to the Holland Landing Facility until June 30, 2023.

*Tax Refunds*

21. Deloitte Canada (“**Deloitte**”), the Applicants’ auditor, is continuing to pursue a claimed HST refund of approximately \$1.3 million. This amount was and continues to be withheld by Canada Revenue Agency pending the determination of a notice of objection.

*Leases*

2. In furtherance of their liquidation the Applicants have negotiated agreements, in consultation with the Monitor, that provide for the termination of certain of their real property leases.

3. With respect to the Applicants’ leased premises located at 414 West 14<sup>th</sup> Street, New York, New York Inscape entered into an agreement with Ponte Gadea New York LLC, among other things, terminating the lease (“**New York Showroom Termination**”). The New York Showroom Termination was entered into with the approval of the Monitor.

4. With respect to the leased premises located at 1090 Vermont Avenue, N.W., Suite 1101, Washington DC, Inscape Delaware is finalizing an agreement with 1090 Vermont Avenue, N.W. Associates Limited Partnership, which agreement provides for a lease termination.

5. On April 13, 2023, Inscape and Prevolv entered into an exclusive sublease listing agreement with CBRE in respect to the furniture showroom in Chicago at 800 W. Fulton Market Street, Chicago, County of Cook, Illinois (“**Chicago Showroom**”). CBRE is currently marketing the Chicago Showroom for sublease with a view to finding one or more tenants.

*Accounts Receivable*

6. The Applicants' efforts to collect outstanding accounts receivable are ongoing. Since the Initial Order, approximately \$2,580,000 has been collected and approximately \$5,117,000 has yet to be collected.

7. A significant portion of the outstanding accounts receivable is in respect of orders which were completed for Prevolv after the Filing Date. This Inscape Receivable is the subject of the Dealer Claim, which is scheduled to be heard by the Court on May 2, 2023.

**Vacation Pay Claim**

22. At the commencement of these proceedings, Inscape employed approximately 83 unionized workers who were members of the United Steelworkers 1-500 union ("USW"). Approximately 4 unionized workers are currently employed by Inscape and engaged in various wind-up activities.

23. On February 22, 2023, the Applicants received a letter ("**Gowlings Letter**") from independent counsel for the director and officers of the Applicants regarding a certain USW Grievance Request. The Gowlings Letter asks that the Applicants pay all amounts claimed for vacation for all employees, and demands indemnification, if necessary, for amounts (if any) that directors and officers may be liable for in the future.

24. The Applicants intend to pay all vacation pay claims requested in the Gowlings Letter on or before April 21, 2023.

## **RELIEF SOUGHT**

### **Extension of the Stay**

25. The Applicants have acted, and continue to act in good faith and with due diligence throughout these CCAA proceedings.

26. The stay period is currently set to expire on April 21, 2023. The requested extension of the stay of proceedings up to and including July 14, 2023 will afford time for the Applicants and the Monitor to, among other things:

- (a) continue to further their ongoing wind-down, asset realization, and collection efforts, including all steps necessary with respect to the Dealer Claim Motion;
- (b) complete the Inventory Sale and the Auction and Removal under the Gordon Brothers Agreement, which provides access to the Holland Landing Facility until June 30, 2023;
- (c) assess the results of the wind-down and determine whether or not realizations are sufficient to justify a claims process; and
- (d) if a claims process is advisable, to develop and propose an appropriate claims process and return to court to seek approval thereof.

27. The Monitor supports the proposed extension to the stay of proceedings. As set out in the updated Cash Flow Forecast, a copy of which will be appended to the Fourth Report, the Applicants will have sufficient liquidity to carry out the ongoing wind-down of operations, during the proposed extension.

**FORM OF ORDERS AND CONCLUSION**

28. I swear this affidavit in support of the Applicant's motion for an Order substantially in the form attached at **Tab "3"** to this Motion Record and for no other or improper purpose.

SWORN BEFORE ME via video-conference with  
the deponent in the City of Mississauga, in the  
Province of Ontario, and the Commissioner in the  
City of Mississauga in the Province of Ontario this  
15<sup>th</sup> day of April, 2023

DocuSigned by:  
*Eric Ehgoetz*  
38863ABB58F847B...  
**ERIC EHGOETZ**

DocuSigned by:  
*Monica Faheim*  
A927328446B742A...

A Commissioner for taking Affidavits  
**MONICA FAHEIM**

**This is Exhibit "A" referred to in the affidavit  
of ERIC EHGOETZ, SWORN BEFORE ME this  
15th day of April, 2023**

DocuSigned by:

*Eric Ehgoetz*

---

**A COMMISSIONER FOR TAKING AFFIDAVITS**

**ONTARIO  
SUPERIOR COURT OF JUSTICE  
COMMERCIAL LIST**

Estate/Court File No. CV-23-00692784-00CL

IN THE MATTER OF THE *COMPANIES' CREDITORS*  
*ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR  
ARRANGEMENT OF **INSCAPE CORPORATION, INSCAPE  
(NEW YORK) INC., AND INSCAPE INC.** (the "Applicants")

**AFFIDAVIT OF ERIC EHGOETZ  
(Sworn January 11, 2023)**

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**ONTARIO**  
**SUPERIOR COURT OF JUSTICE**  
**COMMERCIAL LIST**

IN THE MATTER OF THE *COMPANIES' CREDITORS*  
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**(NEW YORK) INC., AND INSCAPE INC.** (the “**Applicants**”)

Applicants

**AFFIDAVIT OF ERIC EHGOETZ**  
**(Sworn January 11, 2023)**

I, Eric Ehgoetz, of the City of Mississauga, MAKE OATH AND SAY:

1. I am the Chief Executive Officer (“**CEO**”) of Inscape Corporation (“**Inscape**”). I am also the CEO of Inscape (New York) Inc. (“**Inscape New York**”) and Inscape Inc. (“**Inscape Delaware**”, together with Inscape and Inscape New York, the “**Inscape Group**” or the “**Applicants**”).
2. I have acted as the CEO of the Inscape Group since March 2020. Prior to my role as CEO and from June 2016 to March 2020, I was a member of the Inscape Group’ Board of Directors and Chair of its Audit Committee. My professional qualifications include a Chartered Financial Analyst (CFA) charter holder designation, as well as an ICD.D. As a result of my roles with the Inscape Group, I have knowledge of the matters to which I hereinafter depose. Where I depose based on knowledge and belief obtained from others, I have stated the source of that information and belief and believe such information to be true.
3. All references to dollar amounts herein are Canadian dollars unless otherwise indicated.



## INTRODUCTION

### Relief Sought

4. This affidavit is sworn in support of an application for an order (“**Initial Order**”) substantially in the form of the draft order attached as **Tab “3”** to the within Application Record under the *Companies’ Creditors Arrangement Act*, R.S.C. 1985 c. C-36, as amended (the “**CCAA**”), among other things:

- (a) abridging the time for and validating services of this notice of application and the application record and dispensing with service on any person other than those served;
- (b) declaring that the Applicants are companies to which the CCAA applies;
- (c) granting a stay of proceedings in favour of the Inscope Group and its directors and officers for an initial period eight (8) days up to and including January 20, 2023;
- (d) appointing Alvarez & Marsal Canada Inc. as the court-appointed monitor of the Inscope Group (in such capacity, the “**Proposed Monitor**”);
- (e) granting an administration charge in the amount of \$250,000 in favour of counsel for the Applicants, the Monitor and its counsel (the “**Administration Charge**”);
- (f) granting a director’s and officers’ charge (the “**D&O Charge**” together with the Administration Charge, the “**Priority Charges**”);
- (g) authorizing the Inscope Group to incur no further expenses in relation to the Securities Filings (as defined below) and declare that none of the directors, officers, employees, and other representatives of the Applicants, or the Monitor (and its directors, officers, employees and representatives) shall have any personal liability for any failure by the Applicants to make Securities Filings;
- (h) authorizing the Inscope Group to continue utilizing its cash management system (the “**Cash Management System**”); and

- (i) scheduling a comeback hearing (“**Comeback Hearing**”) for January 20, 2023.

### **Purpose of CCAA**

5. The Inscape Group is in the business of manufacturing and selling office furniture equipment on contract. Over the last decade, the Inscape Group’s business has experienced declining financial performance and the Inscape Group no longer has access to sufficient working capital. The Inscape Group’s challenges continue to persist despite good faith efforts on the part of the Inscape Group and its advisors to revitalize the business. These challenges were intensified by the impact of the pandemic and its detrimental effects to the entire contract office furniture industry that the Inscape Group operates in.

6. As a result, the Inscape Group is insolvent, unable to meet its obligations as they become due and is in need of protection from its creditors. Without access to capital, the significant losses incurred by the Inscape Group can no longer be sustained and it is unable to complete any recovery of same. Further, the value of the Inscape Group continues to erode. The Inscape Group, in consultation with its advisors, has determined that the best path forward to maximize value for its stakeholders is through a court-supervised process under the CCAA.

7. At this time, the Inscape Group believes that it is in the best interest of its creditors to liquidate its assets and effect an orderly wind-up of the affairs of the business. The Applicants require the breathing room and stability offered by the CCAA in order to strategize and execute a path forward that will maximize the proceeds available for distribution to creditors on a more timely and cost-effective basis than alternative processes that may further harm the value of the Inscape Group and the value of its assets.

## **INSCAPE’S CORPORATE STRUCTURE AND OPERATIONS**

### **Background to Business Operations**

8. The Inscape Group is in the business of designing, manufacturing and selling office furniture and architectural walls and has been in operation for approximately 130 years. In particular, the Inscape Group’s business began in 1888 as a New York-based full-service provider of office furniture under the name Office Specialty. In the early 1900s, Office Specialty

moved to Canada and eventually relocated to Holland Landing, a community in the town of East Gwillimbury, 45 minutes north of Toronto.

9. Office Specialty Inc. became public on the TSX in 1997 and ultimately changed its name to Inscape Corporation. The business operates under two primary brand names, being Inscape and Office Specialty. The Inscape Group operates within the contract office furniture market such that it only produces products for customers based on firm purchase orders.

10. The Inscape Group's products are manufactured and produced out of two manufacturing facilities and are used to fulfill orders in Canada and in the United States.

11. Among other things, the Inscape Group designs, manufactures and distributes cubicles, movable walls, filing cabinets, bookcases and other ergonomic furniture for customers across North America and Europe. The Inscape Group has two divisions: (i) the "furniture" division, which provides storage, benching, and seating solutions; and (ii) the "wall" division, which provides architectural and movable partition walls for office spaces. The Inscape Group markets its products to both the commercial and consumer markets.

12. As further particularized below, the Inscape Group operates its design and manufacturing business out of two (2) leased facilities: (i) a facility in Holland Landing, East Gwillimbury, Ontario; and (ii) a facility in Jamestown, New York. The Inscape Group also maintains leased premises for showrooms in Chicago, Washington, and New York City.

13. Over the last decade, the Inscape Group's business has experienced declining financial performance. The Inscape Group's challenges continue to persist despite good faith efforts on the part of the Inscape Group and its advisors to revitalize the business through various cost-cutting measures and other strategic initiatives. These challenges were intensified by the impact of the pandemic and its detrimental effects to the entire contract office furniture industry.

### **Corporate Structure**

14. On May 1, 2007, Inscape amalgamated with previous Canadian subsidiaries (which ceased to exist after the amalgamation) to form one corporation under Ontario's *Business Corporations Act*. Inscape is a publicly traded entity regulated by the Ontario Securities

Commission. Its shares are traded on the Toronto Stock Exchange under the trading symbol “INQ”. A corporate profile for Inscape is attached hereto as **Exhibit “A”**.

15. The Inscape Group’s corporate structure comprises of three legal entities:

- (a) Inscape (*ie*, the public Canadian parent company), with a registered head office located at 67 Toll Road, Holland Landing, Ontario, Canada;
- (b) Inscape Delaware, a holding company incorporated under the laws of the state of Delaware with a registered head office located at 15 Tiffany Avenue, Jamestown, New York, USA; and
- (c) Inscape New York, an operating company incorporated under the laws of the state of New York with a registered head office of 15 Tiffany Avenue, Jamestown, New York, USA. Copies of the corporate profile report for Inscape Delaware and Inscape New York are attached as **Exhibits “B”** and **“C”**, respectively.

16. Inscape is the parent (and 100% owner) of Inscape Delaware. Inscape Delaware is the 100% owner of Inscape New York. An organization chart demonstrating the corporate structure of the Inscape Group is attached hereto as **Exhibit “D”**.

17. Each of the Applicants has the same Board of Directors. I am the CEO and Jon Szczur is the Chief Financial Officer of each of the Applicants.

### **Employees and Payroll**

18. As at January 9, 2023, the Inscape Group had a total of 218 employees in Canada and the United States, broken down as follows:

- (a) Inscape employs 184 individuals, of which 83 are hourly employees and 101 are salaried employees. In respect of Inscape’s payroll: (i) the hourly employees are paid on a bi-weekly basis in arrears, with the last payroll issued on December 30, 2022 for the pay period ending on December 24, 2022; and, (ii) the salaried employees are paid on a bi-weekly basis up to date, with the last payroll issued on December 30, 2022 for the pay period ending on December 30, 2022;

- (b) Inscape New York employs 23 individuals, of which 14 are hourly employees and 9 are salaried employees. In respect of Inscape New York's payroll: (i) the hourly employees are paid on a weekly basis in arrears, with the last payroll issued on January 6, 2023 for the pay period ending on January 1, 2023; and, (ii) the salaried employees are paid on a bi-weekly basis up to date, with the last payroll issued on December 30, 2022 for the pay period ending on December 30, 2022 and
- (c) Inscape Delaware employs 11 individuals, all of which are salaried sales staff. In respect of Inscape Delaware's payroll, the salaried employees are paid on a bi-weekly basis up to date, with the last payroll issued on December 30, 2022 for the pay period ending on December 30, 2022.

19. The Inscape Group offers certain benefits to unionized and non-unionized employees including life insurance, healthcare coverage, and dental health care coverage. The Inscape Group is current on payroll and source deductions.

### **Collective Agreements**

20. Approximately 92 of the Inscape Group's employees are unionized, as follows:

- (a) Unionized workers employed by Inscape (approximately 83) are members of the United Steelworkers 1-500 union ("USW"). Inscape and USW are party to a collective agreement dated October 1, 2016 ("**USW Collective Agreement**"), which was recently renewed effective October 1, 2021 for a three-year (3) term ending September 30, 2024. A copy of the USW Collective Agreement is attached as **Exhibit "E"**; and
- (b) Unionized workers employed by Inscape New York (approximately 9) are members of Local Union No. 112 of the Sheet Metal Workers' International Association ("**SMW**"). Inscape New York and SMW are party to a collective agreement dated June 1, 2017 ("**SMW Collective Agreement**"), which was renewed effective June 1, 2021 for a five-year term. A copy of the SMW Collective Agreement is attached as **Exhibit "F"**.

21. As of the date of this Affidavit, the Inscape Group has a total of approximately \$5,308.00 owing in respect of union dues.

### **Inscape Pension Plans**

22. The Inscape Group maintains a total of four (4) pension plans for its employees in Canada and the United States, the full details of which are thoroughly set out in **Exhibit “G”** attached, and the key details of which are summarized as follows:

- (a) In Canada, Inscape currently administers the following two (2) plans (collectively, the **“Canadian Plans”**):
  - (i) a defined contribution pension plan for unionized hourly employees, which prior to April 2, 2022 had both a contributory defined benefit provision and a contributory defined contribution provision (the **“DC Converted Union Plan”**), and which presently has a frozen defined benefit component with no benefit accrual and a defined contribution component for current service;
  - (ii) a defined contribution pension plan for non-unionized salaried and hourly employees (the **“DC Non-Union Plan”**);
- (b) In the United States, Inscape New York currently administers the following two (2) plans (the **“US Plans”**):
  - (i) a defined benefit pension plan for certain employees with service frozen as of June 30, 1991 (for non-unionized employees) or August 15, 2013 (for unionized employees) (the **“US Frozen DB Plan”**); and
  - (ii) a 401(k) plan, which is a contributory defined contribution benefit plan for salaried and hourly employees (the **“US 401(k) Plan”**).
- (c) The current status of the Canadian Plans and the US Plans (as fully particularized in Exhibit “G”) is as follows:

- (i) in respect of the DC Converted Union Plan, there are currently no special payments or other contributions required in respect of the defined benefit component, and contributions in respect of the defined contribution component are current;
- (ii) in respect of the DC Non-Union Plan, contributions to that plan are current;
- (iii) in respect of the US Frozen DB Plan, there are currently no contributions required; and
- (iv) in respect of the US 401(k) Plan, contributions to that plan are current.

### **Leased Premises: Place of Business and Manufacturing Facilities**

23. As noted above, the Inscape Group operates its business out of manufacturing and warehouse facilities (where the office equipment and walls are designed and manufactured) as well as through showrooms (where the completed pieces of office furniture and walls are showcased for viewing in support of contract orders). In this regard, the Inscape Group leases five (5) premises in total.

#### *Manufacturing and Warehouse Facilities and Leases:*

24. The Inscape Group operates its manufacturing business out of the following two (2) locations:

- (a) a manufacturing and warehouse facility in Canada located in an approximately 313,000 square foot building at the leased premises municipally known as 67 Toll Road, East Gwillimbury, Ontario (“**Holland Landing Facility**”); and
- (b) a manufacturing and warehouse facility in the United States located in an approximately 30,000 square foot building at the leased premises municipally known as 15 Tiffany Avenue, Falconer, Jamestown, New York (“**Jamestown Facility**”).

25. The products manufactured at the Holland Facility in Ontario are used to fulfill customer orders in both the United States and Canada and upon completion, are shipped to the appropriate customer location in order to complete the orders.

26. Similarly, the products manufactured at the Jamestown Facility in New York are used to fulfill orders in both the United States and Canada, and upon completion, are shipped to the appropriate customer location in order to complete the orders.

27. The Holland Landing Facility is currently leased pursuant to an agreement dated January 24, 2022 (“**Holland Landing Lease**”) between Inscape and Cedar City Paradise Toll Rd Inc. (“**Holland Landing Landlord**”). Pursuant to the Holland Landing Lease, a copy of which is attached hereto as **Exhibit “H”**, among other things:

- (a) The lease term commenced on January 24, 2022 and expires on January 23, 2032, for a total lease term of 10 years;
- (b) The monthly basic rent was \$173,090.11 for 2022, which increases by 2.5% each subsequent year; and
- (c) The Holland Landing Landlord is in possession of a \$2.5 million rent deposit paid by Inscape, as security for Inscape’s performance of the covenants and conditions in the Holland Landing Lease.

28. The monthly basic rent due and owing to the Holland Landing Landlord has not yet been paid. The Applicants intend to use the funding to be made available to them under the terms of the Forbearance Agreement (as defined and further described below) to make payments on account of rental amounts owing, as deemed appropriate by the Applicants in consultation with the Monitor.

29. The Jamestown Facility is currently leased pursuant to an agreement dated December 29, 2020 (“**Jamestown Lease**”) between Inscape New York and Lynn Development, Inc. (“**Jamestown Landlord**”). Pursuant to the Jamestown Lease, a copy of which is attached hereto as **Exhibit “I”**, among other things.



- (a) The lease term commenced on February 1, 2021 and expires on January 31, 2026, for a total lease term of 5 years;
- (b) Inscape New York provided the Jamestown Landlord a one (1) month security deposit in the amount of USD \$11,673.84 as security for its obligations under the Jamestown Lease; and
- (c) The monthly basic rent was USD \$11,907.31 for 2022, and increases by 2% each subsequent year.

30. On February 1, 2021 and pursuant to a Promissory Note dated January 19, 2021, Inscape advanced a loan in the amount of USD \$250,000 to the Jamestown Landlord on account of tenant improvements to be made at the Jamestown Facility leased premise, payable over seven (7) years at an interest rate of 7% (with monthly payments in the amount of USD \$3,773.17 (inclusive of interest) commencing on March 10, 2021 and ending March 10, 2028). The last payment was made by the Jamestown Landlord on January 1, 2023, leaving a total outstanding balance of approximately USD \$195,829 as at today's date. The monthly basic rent due and owing for December 2022 and January 2023 have not yet been paid. The Applicants intend to use the funding to be made available to them under the terms of the Forbearance Agreement (as defined and further described below) to make payments on account of rental amounts owing, as deemed appropriate by the Applicants in consultation with the Monitor.

#### *Showroom Leases*

31. The Inscape Group operates showrooms out of three (3) locations: Chicago, New York City, and Washington:

- (a) A Chicago showroom located in a 11,945 square foot floor of a building at the leased premises municipally known as the 8<sup>th</sup> floor of the 800 W. Fulton Market Street, in Chicago Illinois (the "**Chicago Showroom**");
- (b) A New York showroom located in a 6,525 square foot floor of a building at the leased premises known as the 6<sup>th</sup> floor of the building located at 414 West 14<sup>th</sup> Street, New York, New York ("**New York Showroom**"); and

- (c) A Washington Showroom located in a 3,750 square foot floor of a building at the leased premises municipally known as the 11<sup>th</sup> floor of the building located at 1090 Vermont Avenue, N.W., Washington D.C. (“**Washington Showroom**”).

32. The Chicago Showroom is leased pursuant to an agreement dated June 17, 2021, as amended by a First Amendment to Lease executed in or around October 2022 (collectively, “**Chicago Showroom Lease**”) between Inscape Delaware and Prevolv Inc. (“**Prevolv**”) (together as tenants) and Thor 816 W Fulton Owner LLC (“**Chicago Landlord**”). Inscape Delaware co-lease the Chicago Showroom with Prevolv, a commercial furniture dealership company that also operates their business out of this location. Pursuant to an arrangement between Inscape Delaware and Prevolv, each co-tenant is responsible for their respective portion of the rent under the Chicago Showroom Lease. No rental amounts are owing by Inscape Delaware under the Chicago Showroom Lease until on or about April of 2023.

33. Pursuant to the Chicago Showroom Lease, a copy of which is attached hereto as **Exhibit “J”**, among other things:

- (a) The lease term commenced on December 1, 2021 and expires on November 30, 2032, for a total lease term of 11 years;
- (b) The monthly basic rent was USD \$36,730 for 2022, and increases by 2.5% each subsequent year. The basic rent for 2023 will be USD \$37,648.25; and
- (c) The Chicago Showroom Landlord is in possession of a USD \$250,000 rent deposit, as security for Inscape Delaware’s performance of the covenants and conditions in the Chicago Showroom Lease.

34. The New York Showroom is leased pursuant to an agreement dated October 10, 2020 (“**NYC Showroom Lease**”) between Inscape and Ponte Gadea New York, LLC (“**NYC Showroom Landlord**”). Pursuant to the NYC Showroom Lease, a copy of which is attached hereto as **Exhibit “K”**, among other things:

- (a) The lease term commenced on November 1, 2020 and expires on November 30, 2032, for a total lease term of 11 years;

- (b) The monthly basic rent is USD \$54,375;
- (c) The NYC Showroom Landlord is in possession of a USD \$271,875 rent deposit, as security for Inscape's performance of the covenants and conditions in the NYC Showroom Lease.

35. The Washington Showroom is leased pursuant to an agreement dated April 5, 2018 ("**Washington Showroom Lease**") between Inscape Delaware and 100 Vermont Avenue N.W. Associates Limited Partnership ("**Washington Landlord**"). Pursuant to the Washington Showroom Lease, a copy of which is attached hereto as **Exhibit "L"**, among other things:

- (a) The lease term commenced on June 1, 2018 for a period of seventy-two (72) months, and is therefore set to expire on May 31, 2024;
- (b) The monthly basic rent was USD \$17,246 for 2022, and increases by 2.5% each subsequent year; and
- (c) The Washington Landlord is in possession of a security deposit in the amount of USD \$15,625.

36. Currently, the Inscape Group continues to occupy all five (5) of the leased premises. The showrooms are currently open to the public. Rental amounts for November 2022 and December 2022 in respect of the Washington Showroom Lease and the New York Showroom Lease have not been paid.

### **Cash Management System**

37. In the ordinary course of business, the Inscape Group uses a centralized banking and cash management system ("**Cash Management System**") to, among other things, collect funds and pay expenses associated with its operations. The Inscape Group's funds are managed by the Inscape Group's treasury team based in Canada. The Cash Management System is administered by the Inscape Group's finance department at Inscape's head office in Holland Landing, Ontario (the "**Canada Head Office**").

38. The Cash Management System has several functions, comprised of: (a) collection of accounts receivable from third parties (b) disbursements to fund payroll and benefits, capital expenditures, maintenance costs, payments to inventory vendors and other service providers; and (c) intercompany cash transfers amongst Inscape, Inscape Delaware and Inscape New York (the “**Intercompany Transfers**”).

39. Generally, Inscape Group’s customers are invoiced as follows:

- (a) Canadian customers of the furniture segment are invoiced by Inscape;
- (b) US customers of the furniture segment are invoiced by Inscape Delaware; and
- (c) All customers of the walls segment are invoiced by Inscape (New York).

40. Intercompany Transfers are payments made between Inscape, Inscape Delaware and Inscape New York for: (a) inventory sales from Inscape to Inscape Delaware; (b) the provision of net shared services by Inscape, comprising essential corporate functions from the Canada Head Office; and (c) any additional funding required to support ongoing operations of the entities, made by way of intercompany loans.

41. Inscape Group utilizes eight (8) bank accounts, of which, three (3) are held at Royal Bank of Canada (“**RBC**”) in Canada, four (4) are held at KeyBank in the US and one (1) is held at Platinum Bank in the U.S. (collectively, the “**Bank Accounts**”). An overview of the Bank Accounts is as follows:

- (a) KeyBank Deposit Account Control Agreement account owned by Inscape (New York), denominated in USD (“**DACA Account**”). The DACA Account is used to collect receipts from the majority of US customers, regardless if they are invoiced by Inscape or Inscape New York. The Inscape Group’s access to the DACA Account is restricted to deposits only and Hilco controls disbursements from this account;
- (b) KeyBank operating account owned by Inscape New York, denominated in USD (“**KeyBank Operating Account**”). The KeyBank Operating Account is mainly funded by advances under the Hilco Credit Facility (defined below) via a transfer

from the DACA Account initiated by Hilco (defined below). Certain US customers, such as government entities and general contractors, continue to deposit receipts into the KeyBank Operating Account. The Inscape Group manually transfers any customer receipts to the DACA Account. The KeyBank Operating Account is used to fund Inscape New York vendor payments and US payroll disbursements. The Inscape Group utilizes Ceridian, a third-party payroll services provider, to administer its payroll;

- (c) RBC operating account owned by Inscape Delaware, denominated in USD (“**RBC USD Account**”). The RBC USD Account is funded through Intercompany Transfers from the KeyBank Operating Account. It is used to pay disbursements to most US vendors, excluding a small number of vendors paid out of the KeyBank Operating Account;
- (d) RBC FX spot trade account owned by Inscape, denominated in USD (“**RBC FX Account**”). The RBC FX Account is used as an intermediary account to receive USD funds from the RBC USD Account and buy CAD funds for transfers out to the RBC CAD Account (defined below). The Inscape Group has a third-party hedging agreement in place, which hedges its USD to CAD foreign exchange rate;
- (e) RBC CAD operating account owned by Inscape, denominated in CAD (“**RBC CAD Account**”). The RBC CAD Account is funded through payments from Canadian customers and Intercompany Transfers from the RBC USD Account. All Canadian vendors are also paid out of the RBC CAD Account, as well as payroll for Canadian employees;
- (f) Two KeyBank employee benefits funding accounts owned by Inscape New York, denominated in USD (“**US Employee Benefits Accounts**”). The US Employee Benefits Accounts are funded by intercompany transfers from the KeyBank Operating Account and used to make payments towards US employee group health benefits and the FLEX health plan; and

- (g) Platinum USD account owned by Inscape Delaware, denominated in USD (“**Platinum Account**”). The Platinum Account is a restricted cash account holding a security deposit related to the Chicago showroom lease.

42. On a weekly basis, the Inscape Group’s finance department reviews near term cash requirements, cash receipts, residual account balances and availability under the Hilco Credit Facility (as defined below). Based on this review, forecast cash required to fund disbursements is requested from Hilco UK (as defined below). Approved funds are advanced by Hilco UK (as defined below) or transferred from the DACA Account into the KeyBank Operating Account.

43. Certain employees of the Inscape Group are issued an AMEX corporate credit card for business purposes. On a monthly basis, the Inscape Group initiates a payment towards the credit card balance from the RBC CAD Account for Canadian credit cards and from the KeyBank Operating Account for US credit cards.

44. The Applicants intend to continue using the existing Cash Management System during the CCAA Proceedings and are seeking the approval of the Court to do so.

45. Given the scale and nature of the Inscape Group’s operations and the volume of transactions that are processed daily within the Cash Management System, I am advised by the Proposed Monitor that it is of the view that the continued use of the existing Cash Management System is required and appropriate during these CCAA Proceedings.

46. As part of its monitoring procedures, if appointed, the Proposed Monitor will:

- (a) review receipts and disbursements processed through the Bank Accounts;
- (b) review weekly receipts and disbursements summaries, compare the summaries to the corresponding 13-week cash flow forecasts and review variances with management; and
- (c) review disbursements, as reasonably appropriate, for compliance with provisions of the Proposed Initial Order.

## **Directors' and Officers Insurance Policies**

47. Prior to Inscape's recent change in ownership (described below), Inscape carried the following insurance for its directors and officers in a total amount of \$15 million which was set to expire on April 29, 2023:

- (a) A directors' and officers' liability insurance policy with Travelers Insurance Company of Canada Company (the "**D&O Policy**") with a policy limit of \$5 million;
- (b) An excess directors' and officers' liability insurance policy with Berkley Insurance Company (the "**Berkley Excess Policy**") with a policy limit of \$5 million; and
- (c) An excess directors' and officers' liability insurance policy with Chubb Insurance Company of Canada (the "**Chubb Excess Policy**" together with the D&O Policy and Berkley Excess Policy, the "**D&O Policies**") with a policy limit of \$5 million.

48. I am advised by the Inscape Group's insurance broker that the D&O Policies ceased to be in effect post the change in ownership. Accordingly, and as part of the transaction that resulted in Inscape's recent change in ownership (as described below), Inscape arranged to carry a run-off directors' and officers' liability insurance policy in a total amount of \$10 million and for a period of six (6) years expiring December 23, 2028 ("**Run-Off D&O Policies**"), as follows:

- (a) with Travelers Insurance Company of Canada Company with a policy limit of \$5 million; and
- (b) an excess directors' and officers' liability insurance policy with Berkley Insurance Company with a policy limit of \$5 million.

49. Notwithstanding the existence of the Run-Off D&O Policies, the Inscape Group's ordinary course operations may give rise to potential director or officer liability. To address legitimate concerns expressed with respect to their potential exposure if they continue to act, the directors and officers have requested reasonable protection against personal liability that might

arise during the post-filing period. The Directors' Charge, in the proposed amount discussed in the proposed Monitor's pre-filing report, to be filed, is intended to address potential claims that may be brought against the director and officers.

50. The quantum of the Directors' Charge was developed with the assistance and support of the Proposed Monitor. The Inscape Group is of the view that the quantum of the Directors' Charge is reasonably necessary at this time to address circumstances that could lead to potential directors' and officers' liability prior to the Comeback Hearing.

## **FINANCIAL CIRCUMSTANCES AND CASH FLOW FORECAST**

### **Financial Performance**

51. The Inscape Group's fiscal year end is April 30. Attached hereto as **Exhibit "M"** are the Inscape Group's Consolidated Audited Year End Financial Statements from April 30, 2022 (the "**2022 Financial Statements**"). The 2022 Financial Statements indicate that as of April 30, 2022, the Inscape Group had total assets of approximately \$55,630,000, total liabilities of approximately \$41,454,000.

### **Assets and Liabilities**

52. The most recent and up-to-date financial position of the Inscape Group (on a consolidated basis) is as of November 30, 2022, which include:

- (a) cash in the amount of \$1,672,000, receivables in the amount of \$10,041,000; and inventory in the amount of \$5,445,000, among other things; and
- (b) liabilities of approximately \$16,376,000, including accounts payable in the amount of \$11,080,000, among other things;

53. The most significant asset of the Inscape Group comprises of accounts receivable owed to Inscape New York and/or Inscape Delaware. Inscape also owns a large laser machine, which is used for the manufacturing of steel parts used for storage and systems products in its furniture plant at the Holland Landing Facility.



## Senior Secured Debt

54. In the context of its restructuring efforts with Hilco Capital Limited (“**Hilco**”), as further detailed below, Hilco Capital Limited, through its subsidiary, HUK 116 Limited (“**Hilco UK**”), agreed to provide Inscape with an interim loan to help fund ordinary course financial obligations.

55. Hilco UK (as lender), Inscape (as borrower), and Inscape New York and Inscape Delaware (as guarantors) are party to a credit agreement dated October 28, 2022 (“**Hilco Loan Agreement**”). Pursuant to the Hilco Loan Agreement, Hilco UK made available a revolving demand facility in the principal amount of \$5 million (“**Hilco Loan Facility**”), to be used for, among other purposes, the Inscape Group’s working capital requirements. A copy of the Hilco Loan Agreement is attached as **Exhibit “N”**.

56. As security for Inscape’s obligations under the Hilco Loan Agreement:

- (a) Inscape executed a general security agreement in favour of Hilco UK (“**Hilco GSA**”) over all personal property of Inscape; and
- (b) Inscape New York and Inscape Delaware executed a guarantee (“**Hilco Guarantee**”) and accompanying general security agreement (“**Hilco Guarantors GSA**”). Copies of the Hilco GSA, Hilco Guarantee, and Hilco Guarantors GSA, are attached as **Exhibits “O”, “P”, and “Q”**, respectively.

57. As at January 10, 2023, the total indebtedness outstanding under the Hilco Loan is \$1,323,698, inclusive of interest, management fees and expenses.

58. Following the financial results reported by the Inscape Group that were not satisfactory to Hilco UK, Inscape is in default of certain of its obligations under the Loan Agreement and accordingly, Hilco UK advised the Inscape Group that it will not continue funding the Inscape Group. Inscape has requested that Hilco UK forbear from exercising its rights and remedies under the Loan Agreement and the security to allow the Inscape to utilize the CCAA Proceedings to maximize value for its creditors and stakeholders; and (ii) allow Inscape to access the Hilco Loan Facility in order to fund the CCAA Proceedings, as further described below.

## **PPSA Registrations**

59. A number of parties have registered interests against the Inscape Group under the *Personal Property Security Act* (“**PPSA**”):

- (a) Hilco UK has a registration against Inscape with respect to all present and after-acquired personal property of Inscape for all collateral classifications except consumer goods; and
- (b) Dell Financial Services Canada Limited (“**Dell**”) has a number of registrations against Inscape with respect to computer equipment and peripherals. Attached hereto as **Exhibit “R”** is a true copy of the certified Personal Property Registry search results for Inscape in Ontario.

## **Crown Obligations and Priority Claimants**

60. In 2017, Canada Revenue Agency (“**CRA**”) issued to Inscape a notice of reassessment alleging approximately \$2.6 million in tax liability. The Inscape Group engaged a financial advisor to assist with an independent review of the notice of reassessment and on or about October 13, 2022, Inscape filed a notice of objection (“**Objection**”).

61. The Inscape Group is current on its HST remittances up to and including October 2022. Going forward, HST remittances are reflected in the projected cash flows. As of the date of this affidavit, approximately \$1,257,000 in respect of HST refunds has been withheld by CRA pending determination of the Objection.

## **Unsecured Debt: Trade Creditors and Suppliers**

62. The Inscape Group has unpaid trade and other unsecured debt accrued in the normal course of business. As of January 9, 2023, accounts payable balances totalled approximately CAD \$6,307,198.00.

63. Certain critical suppliers of the Inscape Group have recently imposed more stringent payment terms as a result of the Inscape Group’s inability to promptly meet payment schedules. Other suppliers have refused to fulfil orders due to non-payment. The Inscape Group is currently

delinquent in its payments to about 91% of its suppliers, with a number of accounts placed on credit hold and/or being escalated to collections.

### **Cash Flow Forecast**

64. The Inscape Group, with the assistance of the Proposed Monitor, has prepared a projected 13-week cash flow forecast (the “**Cash Flow Forecast**”) for the period ending April 7, 2023 that is premised on, among other things, the assumption that the Applicants will be granted CCAA protection. I believe that the Cash Flow Forecast is a reasonable forecast of the Applicants’ cash flow over the next quarter, which includes the Further Advances agreed upon and defined below. A copy of the Cash Flow Forecast is appended to the pre-filing report of the Monitor, to be filed.

### **Forbearance Agreement**

65. On January 10, 2023, Inscape (as Borrower), Inscape Delaware and Inscape New York (as Guarantors) and Hilco UK (as Lender), entered into a Forbearance Agreement (the “**Forbearance Agreement**”), a copy of which is attached hereto as **Exhibit “S”**, whereby Hilco UK has agreed to (i) forbear from exercising its rights and remedies under the Hilco Loan Agreement and related security and (ii) allow Inscape to access the Hilco Loan Facility (the “**Further Advances**”), subject to the terms and conditions agreed upon therein. Pursuant to the Forbearance Agreement, among other things, Hilco UK has agreed to make Further Advances in accordance with the Cash Flow Forecast, as noted above and as attached thereto as Schedule “A”.

## **EVENTS LEADING UP TO CCAA FILING**

### **Inscape’s Declining Financial Performance**

66. The Inscape Group has operated at a net loss for the past five (5) years. The following simple chart demonstrates the Inscape Group’s declining financial performance:

<b>Audit Year</b>	<b>30-Apr-18</b>	<b>30-Apr-19</b>	<b>30-Apr-20</b>	<b>30-Apr-21</b>	<b>30-Apr-22</b>	<b>YTD Nov 2022</b>

<b>Sales Revenue</b>	\$93,936,000	\$90,583,000	\$75,818,000	\$38,203,000	\$ 38,741,000	\$21,399,000
<b>Net Loss</b>	\$(2,992,000)	\$(8,746,000)	\$(5,406,000)	\$(891,000)	\$(839,000)	\$(15,337,000)
<b>EBITDA</b>	\$(2,454,000)	\$(4,708,000)	\$(1,609,000)	\$3,908,000	\$521,000	\$(11,943,000)

67. Several factors have contributed to the Inscape Group's continued financial decline. The Inscape Group has faced a number of challenges as a result of extended impact of the Covid-19 pandemic, which directly affected the entire contract office furniture industry that Inscape operates in, and which industry was heavily impacted given the work from home mandates in Canada and the U.S. This includes a dramatic decline in the size and sales mix of incoming orders and much lower than expected order volumes. Many of these challenges are reflected in the slower than expected return-to-office by corporate employees throughout North America, varying degrees of hybrid/work from home policies, many companies instituting full-time work from home/virtual policies, with many companies also transitioning to an entirely virtual office environment.

68. The Inscape Group has also suffered from a number of supply chain issues, including a shortage of production materials (e.g. height adjustable bases and medium density fibreboard). These issues have perpetuated delays to the completion of existing customer projects and over all order fulfillment.

69. Other general operating costs have increased dramatically over the last few years. Among other things, the Inscape Group has suffered from increases to the cost of steel, aluminum, petroleum-based products and freight, all of which has had a negative impact on margins.

70. In light of the declining demand, the Inscape Group is becoming increasingly unable to sustain the high ongoing costs of running its business.

### Attempts to Improve Financial Situation

71. As a result of these challenges, between March 2020 and December 2022, management implemented a number of initiatives to help improve the Inscape Group's operations, financial performance, and liquidity.

72. In early 2021, the board of directors (the "**Board**") of Inscape established a special committee to complete the sale and leaseback of the Holland Landing Facility and monetize its redundant real estate assets. It also arranged a \$16 million bridge debt facility, which facility closed on April 29, 2021, to enable to the Inscape Group to operate pending sale of the real estate. This transaction was completed in January of 2022, and it allowed the Inscape Group to repay its previous debt facility in full and replenish cash resources and working capital. In April of 2022, the Inscape Group also sold an additional parcel of surplus property, and completed its real estate monetization efforts.

73. In February of 2022, Inscape entered into a letter agreement with Stump & Co ("**Stump**"), a financial M&A advisory firm based in North Carolina specializing in the furniture industry, to formally seek potential strategic or financial buyers for the business. These efforts proved unsuccessful, and the Inscape Group continued to struggle to meet its financial projections. By the end of the quarter ended July 31, 2022, the Inscape Group had incurred a net loss of \$6.2 million.

74. Throughout the second half of 2022, the Inscape Group continued to implement measures including right-sizing its workforce and increasing automation, rationalizing excess space, refinancing its debt, and expanding the availability of work from home furniture through online platforms.

75. Most recently, in December, 2022, the Inscape Group made approximately 30 employee terminations and further reduced spending on product research and development.

76. Unfortunately, despite these measures, the Inscape Group continues to face a liquidity crisis as it no longer has access to capital to complete its turnaround efforts, even as markets begin to recover, sales volumes begin to restore and employees return to work.

## Hilco Engagement and Acquisition

77. Inscape engaged Hilco Capital Limited (“**Hilco**”) in the summer of 2022 as part of its efforts to explore restructuring opportunities. Hilco specializes in restructuring and refinancing distressed companies across the globe.

78. Among other service offerings, Hilco provides distressed companies with turnaround solutions to help maximize the value of a business, including by acquiring under-performing businesses and assets.

79. Throughout the month of August, representatives of Hilco met with management of Inscape and conducted substantial due diligence on the Inscape Group’s business and assets. Among other things, Hilco determined that the Inscape Group’s equity value was extremely low, and significant financial investment was required for the Inscape Group to restructure. The Inscape Group worked directly with Hilco for several months to identify restructuring solutions for the business.

80. The decision was ultimately made by Hilco to submit an offer (“**HUK Offer**”) to acquire all of the issued and outstanding subordinate voting shares of Inscape (the “**SVS Shares**”) through a friendly take-over bid pursuant to National Instrument 62-104 – *Take-Over Bids and Issuer Bids* (“**NI 62-104**”) through its affiliate, HUK 121 Limited (“**HUK**”).

81. On October 28, 2022, HUK and Inscape entered into a support agreement, pursuant to which HUK agreed to make the HUK Offer and Inscape agreed to, among other things, support the HUK Offer and not solicit any competing proposals. In addition, certain shareholders of Inscape owning 11,660,282 SVS Shares, or approximately 81.1% of the issued and outstanding SVS Shares (the “**Locked-Up Shareholders**”) entered into lock-up agreements with HUK, pursuant to which such Locked-Up Shareholders agreed to deposit or cause to be deposited their SVS Shares to the HUK Offer.

82. The HUK Offer was launched on November 17, 2022 through the mailing of the take-over bid circular (the “**Take-Over Bid Circular**”), which contained the HUK Offer (with an expiry time of 5:00 p.m. (Toronto time) on December 23, 2022), detailed summaries of the HUK Offer and the conditions thereto, instructions on how to accept the HUK Offer, together with a

number of ancillary documents, to shareholders of Inscape. A copy of the Take-Over Bid Circular is attached as **Exhibit “T”**.

83. On November 25, 2022, the previous directors of Inscape issued a circular (the **“Directors’ Circular”**) as required under NI 62-104, supporting the HUK Offer, and recommending that Inscape shareholders deposit their SVS Shares and accept the HUK Offer. Attached as **Exhibit “U”** is a copy of the Directors’ Circular.

84. On December 23, 2022, Inscape and HUK jointly announced that the conditions to the HUK Offer had been satisfied or waived by 5:00 p.m. (Toronto time) and that the SVS Shares that had been deposited to the HUK Offer had been taken up by HUK.

85. In accordance with NI 62-104, the HUK Offer was extended until 5:00 pm on January 3, 2023 (**“Mandatory Extension Period”**). On January 3, 2023, HUK confirmed that the HUK Offer had expired and no additional SVS Shares had been tendered to the HUK Offer during the Mandatory Extension Period. As a result, HUK currently owns 12,661,625 SVS Shares, representing approximately 88.05% of the outstanding SVS Shares.

## **CCAA PROCEEDINGS AND RELIEF SOUGHT**

### **Need for CCAA Protection**

86. Given the Inscape Group’s continued declining financial performance and the overall negative impacts on the contract office furniture market, the Inscape Group, in consultation with its advisors and the Proposed Monitor, believes it is in the best interests of all of its stakeholders to pursue a strategy that focuses on liquidating the Inscape Group’s assets and ultimately effecting an orderly wind up of the affairs of the business. The Inscape Group continuing to operate at a net loss is unsustainable and the value of the Inscape Group and its assets continues to erode. The Inscape Group believes that pursuing this strategy will maximize value for its stakeholders, and will enable it to protect the interests of its creditors by enabling an orderly distribution at a later date.

### **Stay of Proceedings**

87. The Inscape Group seeks a stay of proceedings to provide the breathing room necessary for it to effectively develop a strategy and path forward, with a view to maximizing value for all of its stakeholders.

88. In addition to a stay of proceedings against the Inscape Group and its assets, the Applicants are also seeking a stay of proceedings in favour of the Inscape Group's directors and officers to ensure that they are able to focus their efforts on the Inscape Group's path forward.

### **Appointment of Monitor**

89. The Applicants seek the appointment of Alvarez and Marsal Canada Inc. ("**A&M**") as Monitor of the Applicants in these CCAA proceedings. A&M has assisted in the preparation of the Cash Flow Statements and has provided guidance and assistance in the commencement of these CCAA proceedings. As a result, A&M has developed critical knowledge about the Applicants, their business operations, financial challenges, strategic initiatives and restructuring efforts to date.

90. A&M has consented to act as the Monitor, subject to Court approval. Attached as **Exhibit "V"** is a copy of the proposed Monitor's consent.

### **Administration Charge**

91. The Applicants seek a super-priority Administration Charge over the Applicants' Property (as defined in the Initial Order) in favour of the Monitor, counsel to the Monitor, Canadian and U.S. counsel to the Applicants, and counsel to the Board, if any, (collectively, the "**Professionals Group**"), to secure payment of their professional fees and disbursements, whether incurred before or after the date of the Initial Order.

92. The proposed Administration Charge being sought at the initial CCAA Application is for a maximum amount of \$250,000 in order to secure the payment of fees and expenses incurred in connection with moving for the within relief sought and for the initial ten (10) day protection period leading up to the first Comeback Hearing. The Administration Charge is proposed to rank as a first-priority charge on the Property.



93. It is contemplated that the Professionals Group will have extensive involvement during the CCAA proceedings. The Professionals Group have contributed and will continue to contribute to the Applicants' restructuring efforts, and will ensure that there is no unnecessary duplication of roles among them.

94. In preparation of the Cash Flow Forecast, the Applicants, in consultation with the Proposed Monitor, considered the professional fees forecasted to be incurred on a bi-weekly basis during the cash flow period. The Applicants have forecast to incur significant professional fees in connection with the CCAA proceedings to the end of the week of the Comeback Hearing including, without limitation, preparing for the Comeback Hearing, communicating with employees and stakeholders following the initial filing, and complying with statutory notices, mailings and communications.

95. Accordingly, I believe the quantum of the Administration Charge sought is reasonably necessary at this time to secure the professional fees of the Professionals Group.

#### **Directors and Officers' Charge**

96. The Applicants are seeking a Directors' Charge on the Property in the amount proposed in the proposed Monitor's pre-filing report, to be filed. To ensure the ongoing stability of the Inscape Group during the CCAA proceeding, it requires the continued participation of its officers and directors. The officers and directors have skills, knowledge and expertise, as well as established relationships with various stakeholders that will contribute to a successful path forward.

97. The Inscape Group's directors have an insurance policy which I understand provides them with coverage for certain claims and liabilities that may arise. However the policy contains exclusions and exceptions to such coverage as provided. The Inscape Group's ordinary course operations give rise to potential director or officer liability, including payroll and sales tax. To address legitimate concerns with respect to their potential exposure, the directors and officers have requested reasonable protection against personal liability that might arise during the post-filing period.

98. The quantum of the Directors' Charge was developed with the assistance and support of the proposed Monitor. The Inscope Group is of the view that the quantum of the Directors' Charge is reasonable, and that the charge is necessary at this time to address circumstances that could lead to potential directors' liability prior to the Comeback Hearing.

#### **Authorization to Incur no Further Costs in Connection with Securities Filings**

99. The Applicants seek authorization to dispense with certain securities filing requirements. In particular, the Applicants seek authorization for Inscope to incur no further expenses in relation to any filings (including financial statements), disclosures, core or non-core documents, restatements, amendments to existing filings, press releases or any other actions (collectively, the "Securities Filings") that may be required by any federal, provincial, or other law respecting securities or capital markets in Canada, or by the rules and regulations of a stock exchange, including without limitation, the *Securities Act (Ontario)*, RSO 1990 c S. 5 and comparable statutes enacted by other provinces of Canada, and the rules, regulations and policies of the Toronto Stock Exchange.

100. In my view, incurring the time and costs associated with preparing the Securities Filings will detract from the Applicants successfully developing a plan that will result in an orderly distribution to its creditors. Further, there is no prejudice to stakeholders given that detailed financial information and other information regarding the Applicants will continue to be made publically available through the materials filed in these CCAA proceedings.

#### **ANTICIPATED RELIEF TO BE SOUGHT AT COMEBACK HEARING**

101. If the Initial Order is granted, the Applicants propose to return to Court for a Comeback Hearing on January 20, 2023 and are seeking to schedule same at the hearing of this application.

102. At the Comeback Hearing, the Applicants intend to seek the Court's approval of an amended and restated Initial Order.

103. For the benefit of this Court and the Applicants' stakeholders, this section highlights critical relief that the Applicants intend to seek at the Comeback Hearing. The Applicants may

seek additional relief if the Applicants, in consultation with the Proposed Monitor, determine such relief is necessary during the course of the Initial Stay Period:

- (a) **Extension of Stay of Proceedings:** the Applicants intend to seek an extension of the stay of proceedings for a sufficient length of time to allow the Applicants and the Monitor to pursue and effect an orderly wind-up of the Inscope Group's business;
- (b) **Adjust the Amount of Charges:** if appropriate, the Applicants intend to seek adjustments to the quantum of the Administration Charge and the Director's Charge to better align with the protections required during the CCAA proceedings and the financing needs for the duration of the proceedings.
- (c) **Key Employee Retention Plan ("KERP"):** The Applicants intend to develop a KERP, with input from the Proposed Monitor, to facilitate and encourage the continued participation of certain key management employees in the business that are necessary to ensure stability and enhance the effectiveness of a liquidation process. The Applicants intend to seek Court approval of same.

104. At this time, it is anticipated that foreign recognition proceedings in the U.S. will likely be necessary in order to efficiently pursue and undertake the proposed liquidation and wind-up of the Inscope Group's business and affairs. At the Comeback Hearing, or such other date thereafter as the Applicants, in consultation with the Monitor, may deem appropriate, the Applicants intend to seek Court authority for myself (Eric Ehgoetz) to act as the foreign representative of the Inscope Group and to apply for foreign recognition of the within proceedings in the U.S. pursuant to Chapter 15 of Title 11 of the U.S. Code.

## CONCLUSION

105. The Applicants, with the assistance of their legal and financial advisors, have determined that the proposed CCAA proceedings represent the best available strategy to maximize value for the Inscope Group's stakeholders.

106. I believe that the Applicants ought to be granted protection under the CCAA. I am confident that granting the draft Initial Order is in the best interests of the Applicants as well as their stakeholders.

107. As set out above, I believe that CCAA protection will enable the Applicants to strategize and execute a path forward that will maximize proceeds available for distribution to creditors on a more timely and cost-effective basis than the available alternatives, and will provide for an orderly claims process and distribution process.

108. I swear this affidavit in support of the Applicant's application for protection pursuant to the CCAA, including the Initial Order attached at **Tab "3"** to this Application Record and for no other or improper purpose.

SWORN BEFORE ME via video-conference with  
the deponent in the City of Mississauga, in the  
Province of Ontario, and the Commissioner in the  
City of Mississauga in the Province of Ontario this  
11<sup>th</sup> day of January, 2023

DocuSigned by:  
*Eric Ehgoetz*  
EDF781AED28246B...

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**ERIC EHGOETZ**

DocuSigned by:  
*Monica Faheim*  
A0273284405742A...

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A Commissioner for taking Affidavits  
**MONICA FAHEIM**

IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF **INSCAPE CORPORATION, INSCAPE (NEW YORK) INC., AND INSCAPE INC.**  
the Applicants

Estate/Court File No.: CV-23-00692784-00CL

**ONTARIO**  
**SUPERIOR COURT OF JUSTICE**  
**COMMERCIAL LIST**  
Proceeding commenced at Toronto

**AFFIDAVIT OF ERIC EHGOETZ**  
**(SWORN APRIL 15, 2023)**

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Lawyers for the Applicants

# TAB 3

**ONTARIO**  
**SUPERIOR COURT OF JUSTICE - COMMERCIAL LIST**

THE HONOURABLE	)	TUESDAY, THE 18 <sup>TH</sup>
	)	
	)	
JUSTICE CONWAY	)	DAY OF APRIL, 2023

B E T W E E N :

IN THE MATTER OF THE *COMPANIES' CREDITORS ARRANGEMENT ACT*,  
R.S.C. 1985, C. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF  
INSCAPE CORPORATION, INSCAPE (NEW YORK) INC., AND INSCAPE INC.

Applicants

**ORDER**

**(STAY EXTENSION)**

**THIS MOTION**, made by the Applicants pursuant to the *Companies' Creditors Arrangement Act*, R.S.C. 1985, c. C-36, as amended (the "CCAA") was heard this day by Zoom videoconference,

**ON READING** the notice of motion dated April 15, 2023, the affidavit of Eric Ehgoetz sworn April 15, 2023 ("**Ehgoetz Affidavit**"), the fourth report ("**Fourth Report**") of Alvarez & Marsal Canada Inc. ("**A&M**"), in its capacity as court-appointed monitor of the Applicants (the "**Monitor**"), and on hearing the submissions of counsel for the Applicants, counsel for the Monitor, and such other parties listed on the Counsel Slip, and no one appearing for any other party although duly served as appears from the affidavit of service of Maureen McLaren, filed,

## **DEFINED TERMS**

1. **THIS COURT ORDERS** that all terms capitalized but not defined herein shall have the meanings ascribed to such terms in the amended and restated initial order of Justice Conway dated January 20, 2023 (“**Amended and Restated Initial Order**”).

## **SERVICE**

2. **THIS COURT ORDERS** that the time for service of the Notice of Motion and the Motion Record is hereby abridged and validated so that this Motion is properly returnable today and hereby dispenses with further service thereof.

## **EXTENSION OF STAY**

3. **THIS COURT ORDERS** that until and including July 14, 2023 or such later date as this Court may order (the “**Stay Period**”), no proceeding or enforcement process in any court or tribunal (each, a “**Proceeding**”) shall be commenced or continued against or in respect of the Applicants or the Monitor, or affecting the Business or the Property, except with the written consent of the Applicants and the Monitor, or with leave of this Court, and any and all proceedings currently under way against or in respect of the Applicants or affecting the Business or the Property are hereby stayed and suspended pending further Order of this Court.

## **GENERAL**

4. **THIS COURT HEREBY REQUESTS** the aid and recognition of any court, tribunal, regulatory or administrative body having jurisdiction in Canada or in the United States, to give effect to this Order and to assist the Applicants, the Monitor and their respective agents in carrying out the terms of this Order. All courts, tribunals, regulatory and administrative bodies are hereby respectfully requested to make such orders and to provide such assistance to the Applicants and to the Monitor, as an officer of this Court, as may be necessary or desirable to give effect to this Order, to grant representative status to the Foreign Representative in any foreign proceeding, or to assist the Applicants and the Monitor and their respective agents in carrying out the terms of this Order.



5. **THIS COURT ORDERS** that this Order and all of its provisions are effective as of 12:01 a.m. Eastern Standard/Daylight Time on the date of this Order.

6. **THIS COURT ORDERS** that this Order is effective from the date that it is made and is enforceable without any need for entry and filing.

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IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF  
INSCAPE CORPORATION, INSCAPE (NEW YORK) INC., AND INSCAPE INC.

Court File No.: CV-23-00692784-00CL

**ONTARIO  
SUPERIOR COURT OF JUSTICE -  
COMMERCIAL LIST**

Proceeding commenced at TORONTO

**ORDER  
(STAY EXTENSION)**

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**ONTARIO  
SUPERIOR COURT OF JUSTICE -  
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Proceeding commenced at TORONTO

**ORDER  
(STAY EXTENSION)**

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Court File No.: CV-23-00692784-00CL

**ONTARIO**  
**SUPERIOR COURT OF JUSTICE -**  
**COMMERCIAL LIST**  
Proceeding commenced at TORONTO

**MOTION RECORD OF THE APPLICANTS**  
**(Returnable April 18, 2023)**

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