

## IN THE SUPREME COURT OF BRITISH COLUMBIA

## IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT. R.S.C. 1985, C.C-36

#### BETWEEN:

MINISO INTERNATIONAL HONG KONG LIMITED, MINISO INTERNATIONAL (GUANGZHOU) CO. LIMITED, MINISO LIFESTYLE CANADA INC., MANAGEMENT INC., MINISO TRADING CANADA INC., MINISO CORPORATION and GUANGDONG SAIMAN INVESTMENT CO. LIMITED

**PETITIONERS** 

#### AND:

MIGU INVESTMENTS INC., MINISO CANADA INVESTMENTS INC., MINISO (CANADA) STORE INC., MINISO (CANADA) STORE ONE INC., MINISO (CANADA) STORE TWO INC., MINISO (CANADA) STORE THREE INC., MINISO (CANADA) STORE FOUR INC., MINISO (CANADA) STORE FIVE INC., MINISO (CANADA) STORE SIX INC., MINISO (CANADA) STORE SEVEN INC., MINISO (CANADA) STORE EIGHT INC., MINISO (CANADA) STORE NINE INC., MINISO (CANADA) STORE TEN INC., MINISO (CANADA) STORE ELEVEN INC., MINISO (CANADA) STORE TWELVE INC., MINISO (CANADA) STORE THIRTEEN INC., MINISO (CANADA) STORE FOURTEEN INC., MINISO (CANADA) STORE FIFTEEN INC., MINISO (CANADA) STORE SIXTEEN INC., MINISO (CANADA) STORE SEVENTEEN INC., MINISO (CANADA) STORE EIGHTEEN INC., MINISO (CANADA) STORE NINETEEN INC., MINISO (CANADA) STORE TWENTY INC., MINISO (CANADA) STORE TWENTY-ONE INC., MINISO (CANADA) STORE TWENTY-TWO INC., 1120701 B.C. LTD., and BRIGHT MIGU INTERNATIONAL LTD.

RESPONDENTS

## **NOTICE OF APPLICATION**

Name of applicant: Alvarez & Marsal Canada Inc., in its capacity as the Monitor of the Respondents (the "Monitor"), pursuant to the Companies' Creditors Arrangement Act (Canada) (the "CCAA").

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## To: The Service List attached hereto as **Schedule "A"**

TAKE NOTICE that an application will be made by the Monitor to the Honourable Madam Justice Fitzpatrick at the courthouse at 800 Smithe Street, Vancouver, BC on Tuesday, November 24, 2020 at 3:00 p.m. (via telephone conference) for the Orders set out in Part 1 below.

#### Part 1: ORDERS SOUGHT

- 1. An order extending the stay of proceedings to March 26, 2021; and,
- 2. Such further and other relief as counsel may advise and this Court may allow.

#### Part 2: FACTUAL BASIS

- 3. The Respondents (collectively, "Miniso Canada" or the "Respondents") are privately held companies, headquartered in Richmond, BC, that were previously engaged in the operation and franchising of retail stores in Canada which sold lifestyle goods to the public under the "Miniso" brand.
- 4. These CCAA Proceedings were commenced by the Petitioners (the "Miniso Group" or the "Petitioners"), which comprise a number of companies which, together, manufacture lifestyle goods under the "Miniso" brand and operate and franchise an international group of retail outlets selling "Miniso" branded inventory.
- 5. Miniso Group is not related to Miniso Canada.
- 6. The Miniso Group supplied inventory to Miniso Canada (via Miniso Canada Investments Inc.). The Miniso Group is a secured creditor of Migu Investments Inc., Miniso Canada Investments Inc. and Miniso (Canada) Store Inc. (the "Migu Parent Companies"), and is Miniso Canada's largest creditor.
- 7. On July 12, 2019, the Miniso Group successfully obtained the Initial Order with respect to the Respondents. Since then, the relief under the Initial Order has been extended to November 27, 2020.
- 8. On August 22, 2019, the Monitor obtained an order adding 1120701 B.C. Ltd. ("**112**") as a respondent to these proceedings. On January 31, 2020, the Monitor obtained an order adding Bright Migu International Ltd. ("**Miniso International**") to these proceedings.

Acquisition Agreement and Plan of Arrangement

- 9. Pursuant to orders made October 15, 2019, the following Respondents:
  - (a) Miniso (Canada) Store One Inc.,
  - (b) Miniso (Canada) Store Three Inc.,
  - (c) Miniso (Canada) Store Four Inc.,
  - (d) Miniso (Canada) Store Five Inc.,

- (e) Miniso (Canada) Store Eight Inc.,
- (f) Miniso (Canada) Store Nine Inc.,
- (g) Miniso (Canada) Store Ten Inc.,
- (h) Miniso (Canada) Store Eleven Inc.,
- (i) Miniso (Canada) Store Twelve Inc.,
- (j) Miniso (Canada) Store Thirteen Inc.,
- (k) Miniso (Canada) Store Fourteen Inc. and
- (I) Miniso (Canada) Store Twenty-One Inc.(collectively, the "Migu Plan Companies"),

filed a plan of compromise, arrangement and reorganization (the "Plan").

- 10. On September 5, 2019 and November 5, 2019, one or more of the Migu Parent Companies and the Migu Plan Companies (collectively, the "**Migu Vendors**") entered into acquisition agreements with:
  - (a) 9360-3876 Quebec Inc. (the "QC Purchaser"), in respect of substantially all assets owned by MCI located in Quebec; and
  - (b) Miniso Lifestyle Canada Inc. (and its designated affiliates, the "Miniso Purchaser"), in respect of substantially all other assets of the Migu Parent Companies and the Migu Plan Companies (collectively, the "Acquisition Agreements").
- 11. The Plan and the Acquisition Agreements contemplated a restructuring transaction whereby the respective purchasers acquired substantially all of the assets of Miniso Canada by way of:
  - (a) a credit bid in respect of the majority of the assets of the Migu Parent Companies; and
  - (b) a cash payment and promissory note (the "QC Cash Payment") in respect of the assets of MCI located in Quebec.
- 12. In addition, as consideration for the Miniso Vendors entering into the Acquisition Agreements, the Miniso Purchaser agreed to pay the Estimated CCAA Completion Costs (as defined therein) and an additional cash payment (the "Cash Payment") to the Migu Vendors.
- 13. In turn, the Cash Payment was used to create a "pot" of funds in the amount of \$550,000 (the "**Affected Creditor Pot**"), to fund distributions to Affected Creditors in consideration for the compromise and settlement of all Affected Claims against the Migu Plan Companies.
- 14. On November 1, 2019, the creditors of the Migu Plan Companies voted to approve the plan by 81.8% in number and 83.4% in value. On November 6, 2019, this Honourable Court approved the transactions contemplated by the Acquisition Agreements, and sanctioned the Plan, in accordance with the provisions of the CCAA.

- 15. The transactions contemplated by the Acquisition Agreements closed on November 15, 2019, and the majority of the Affected Creditors' Pot (as defined in the Plan) was distributed as contemplated by the Plan on December 10, 2019, after all relevant appeal periods contemplated by the Claims Process Order made July 22, 2019 had expired.
- 16. Since completion of the transactions under the Acquisition Agreements, the Respondents have no active business, and as a result have minimal overhead and expenses.

## Remaining Assets and Creditors

- 17. Following completion of the Acquisition Agreements and implementation of the Plan, the Respondents hold the following key assets:
  - (a) cash and promissory notes held by MCI, including the QC Cash Payment; and
  - (b) approximately US\$1.4 million, representing the sale proceeds of certain Chilean assets that were sold by the Chilean subsidiaries of 112 (the "Chilean Vendors")

(collectively, the "Remaining Assets").

- 18. With respect to the assets held by MCI, the Petitioners continue to hold first ranking security as against the assets of the Migu Parent Companies, other than the QC Cash Payment, and have a significant unsecured claim net of the credit bid made under the Acquisition Agreement.
- 19. Further, in connection with the Acquisition Agreements, the second half of the QC Cash Payment (being the sum of \$263,835.62 evidenced by the promissory note issued November 15, 2019) became due and owing on November 15, 2020. On November 17, 2020, the Monitor issued a demand for payment to the QC Purchaser. The Monitor and the QC Purchaser are currently discussing repayment of the amount due.
- 20. With respect to the sale proceeds held by 112, there are various unresolved claims to these funds. Primarily, the purchaser of the Chilean assets (the "SA Purchaser") has raised an indemnity claim against the Chilean Vendors in respect of VAT taxes allegedly owed by those entities, which will need to be resolved before a final distribution of those proceeds can be made.
- 21. In addition, there are competing claims to the balance of the funds, primarily claims by certain JV Investors and by the Miniso Group.

## Recommendation for Next Steps

- 22. The primary issue remaining in these proceedings is to resolve the competing claims against the funds held by 112.
- 23. Since the Monitor last appeared before this court on August 21, 2020, it has continued discussions with the relevant stakeholders in an attempt to resolve the outstanding claims to the remaining assets of the Respondents.
- 24. The Monitor and its counsel have had several discussions with counsel to the SA Purchaser, and the Monitor is of the view that a negotiated resolution of that claim is still possible. However, if it is not, the Monitor anticipates applying for a process order in January, 2021, to establish a process for filing and determining such claims.

- 25. The Monitor is also of the view that a consolidated plan to the creditors of the remaining Respondents (namely, the Respondents other than the Migu Plan Companies) is the most efficient means of distributing the remaining assets.
- 26. The Monitor is therefore seeking an extension of the stay to continue discussions with the major remaining stakeholders in advancing the above objectives.
- 27. In the Monitor's view, there is no prejudice to Miniso Canada's stakeholders in providing the Monitor with additional time to continue the above negotiations and resolve the SA Purchaser's claim. Currently, the Respondents have no overhead expenses and the Respondents' cash burn is therefore minimal.

#### Extension of Stay

- 28. An extension of the stay to March 26, 2021, is necessary to allow the Monitor to continue the discussions outlined above, with the aim of presenting a further plan of compromise or arrangement.
- 29. The Monitor has continued to monitor the activities of the Respondents and is satisfied that they have been acting and continue to act in good faith and with due diligence to enhance value to their stakeholders through these proceedings.

#### Part 3: LEGAL BASIS

- 30. Pursuant to section 11.02 of the CCAA, an extension may only be granted if the Court is satisfied that the circumstances exist to make the extension appropriate and the debtor company has acted, and is acting, in good faith and with due diligence.
- 31. With respect to the first branch, being appropriate circumstances, authorities indicate that the Court should inquire whether the order sought advances the remedial purpose of the CCAA and avoids the losses that result from liquidation.

North American Tungsten Corp. (Re), 2015 BCSC 1376 at para 25, citing from Century Services Inc. v. Canada (Attorney General), 2010 SCC 60

- 32. The Monitor submits that the first branch of the test is met. In particular, an extension of the stay will allow the Monitor continue discussions to determine if the Respondents can propose, and implement, a feasible plan to their remaining creditors and determine the claim of the SA Purchaser.
- 33. The Monitor submits that the second branch of the test is also met. As noted in the Monitor's Tenth Report, the Monitor is satisfied that Miniso Canada has, and continues to, act in good faith and with due diligence.

#### Part 4: MATERIAL TO BE RELIED ON

- 1. The pleadings and materials previously filed here;
- 2. The Tenth Report of the Monitor, dated November 19, 2020.

The applicant(s) estimate(s) that the application will take 30 minutes.

This matter is not within the jurisdiction of a master.  TO THE PERSONS RECEIVING THIS NOTICE OF APPLICATION: If you wish to respond to the following in the process of application, you must, within 5 business days after service of this Notice of Application application is brought under Rule 9-7, within 8 business days of service of this Notice of Application application is brought under Rule 9-7, within 8 business days of service of this Notice of Application application is brought under Rule 9-7, within 8 business days of service of this Notice of Application application is brought and of every other document, that  (i) file the original of every affidavit, and of every other document, that  (ii) has not already been filed in the proceeding, and  (c) serve on the applicant 2 copies of the following, and on every other party of recopy of the following:  (i) a copy of the filed Application Response;  (ii) a copy of the filed Application Response;  (iii) a copy of each of the filed affidavits and other documents that you interest to at the hearing of this application and that has not already been serve person;  (iii) if this application is brought under Rule 9-7, any notice that you are regive under Rule 9-7(9).  Date: 19/NOV/2020   Signature of lawyer for filling part Jordan Schult  To be completed by the court only:  Order made  in the terms requested in paragraphs of Part 1 of this Notice of Application  with the following variations and additional terms:	
of Application, you must, within 5 business days after service of this Notice of Application application is brought under Rule 9-7, within 8 business days of service of this Notice of Applicate  (a) file an Application Response in Form 33,  (b) file the original of every affidavit, and of every other document, that  (i) you intend to refer to at the hearing of this application, and  (ii) has not already been filed in the proceeding, and  (c) serve on the applicant 2 copies of the following, and on every other party of recopy of the following:  (i) a copy of the filed Application Response;  (ii) a copy of each of the filed affidavits and other documents that you intent to at the hearing of this application and that has not already been serve person;  (iii) if this application is brought under Rule 9-7, any notice that you are regive under Rule 9-7(9).  Date: 19/NOV/2020  Signature of lawyer for filing part Jordan Schult  To be completed by the court only:  Order made  in the terms requested in paragraphs of Part 1 of this Notice of Application	
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Date:	
Signature of JudgeMaster	

# **APPENDIX**

THIS APPLICATION INVOLVES THE FOLLOWING:

	discovery: comply with demand for documents
	discovery: production of additional documents
	other matters concerning document discovery
	extend oral discovery
	other matter concerning oral discovery
	amend pleadings
	add/change parties
	summary judgment
	summary trial
	service
	mediation
	adjournments
	proceedings at trial
	case plan orders: amend
	case plan orders: other
П	experts

## **SCHEDULE "A"**

No.: S197744 Vancouver Registry

#### IN THE SUPREME COURT OF BRITISH COLUMBIA

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c.C-36

#### BETWEEN:

MINISO INTERNATIONAL HONG KONG LIMITED, MINISO INTERNATIONAL (GUANGZHOU) CO. LIMITED, MINISO LIFESTYLE CANADA INC., MIHK MANAGEMENT INC., MINISO TRADING CANADA INC., MINISO CORPORATION and GUANGDONG SAIMAN INVESTMENT CO. LIMITED

**PETITIONERS** 

#### AND:

MIGU INVESTMENTS INC., MINISO CANADA INVESTMENTS INC., MINISO (CANADA) STORE INC., MINISO (CANADA) STORE ONE INC., MINISO (CANADA) STORE TWO INC., MINISO (CANADA) STORE THREE INC., MINISO (CANADA) STORE FOUR INC., MINISO (CANADA) STORE FIVE INC., MINISO (CANADA) STORE SIX INC., MINISO (CANADA) STORE SEVEN INC., MINISO (CANADA) STORE EIGHT INC., MINISO (CANADA) STORE NINE INC., MINISO (CANADA) STORE TEN INC., MINISO (CANADA) STORE ELEVEN INC., MINISO (CANADA) STORE TWELVE INC., MINISO (CANADA) STORE THIRTEEN INC., MINISO (CANADA) STORE FOURTEEN INC., MINISO (CANADA) STORE SIXTEEN INC., MINISO (CANADA) STORE SEVENTEEN INC., MINISO (CANADA) STORE SIXTEEN INC., MINISO (CANADA) STORE SEVENTEEN INC., MINISO (CANADA) STORE NINETEEN INC., MINISO (CANADA) STORE NINETEEN INC., MINISO (CANADA) STORE TWENTY INC., MINISO (CANADA) STORE TWENTY-ONE INC., MINISO (CANADA) STORE TWENTY-TWO INC., 1120701 B.C. LTD. and BRIGHT MIGU INTERNATIONAL LTD.

**RESPONDENTS** 

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[Updated: October 27, 2020]

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