

LICENSE ADVISORY SERVICES

A&M License Advisory Services (LAS) can help navigate the complex and nuanced nature of business and operational licenses at any point in the business lifecycle. Our LAS professionals expertly handle license requirements related to starting new businesses (**advisory**), winding down operations (**distress/restructuring**), and transitioning licenses (**M&A/transactions**) throughout the business lifecycle. Our lift and shift approach using technology-driven processes can facilitate license additions, closures, and transitions stemming from operational or large transactional changes in a streamlined and efficient manner. This allows our experienced team to accurately assess licensing needs, process large volumes of changes within compressed timeframes and decrease risk and costly delays.

THE A&M TAX APPROACH

Analyze License Footprint and Assess Risk

- Review license inventory
- Identify material compliance gaps
- Determine appropriate licenses
- Provide roadmap to close gaps and execute compliance readiness
- Establish and implement required process improvements

Collaborate With Stakeholders For A Holistic Approach

- Reduce risk and compliance missteps
- Coordinate peripheral requirements
- Partner with internal and external stakeholders; communicate milestones throughout process



Transition Licenses And Resolve Urgent Issues

- Submit formal notifications and license applications
- Document research, communications with jurisdictions, and process distinctions
- Resolve emergency notices to avoid fines or shutdowns
- Coordinate withdrawal process and properly close relevant licenses

Deploy Technology Tools And Six Sigma Certified Team Members To Drive Efficiency

- Effectively manage complex, multi-step transactional and operational events
- Efficiently process large numbers of licenses
- Implement streamlined solutions for improved management of the compliance function

- Restructuring
- Distress / Bankruptcy
- Mergers and Acquisitions
- Additions / Emergence
- Business Disruption
- Closures / Wind Down

OUR VALUE

Ability to transition large numbers of business and operational licenses in compressed timeframes

Mitigate risks and penalties; avoid business disruption

Coordinate with stakeholders of distressed companies to effectively obtain required confirmations of closure

Thorough and transparent research that is well documented

License compliance readiness through issue resolution, process improvements and appropriate technology solution

Teaming with internal and external tax and operational teams for a holistic approach

Efficient processes using technology driven tools and analytics

Allows internal teams to focus on other important company demands

SOLVING YOUR BUSINESS LICENSE COMPLEXITIES

Business Obstacles



Complicated, time-consuming license transitions with tight deadlines create an added demand on resources, increasing the risk of potential missteps and business disruption



Complex, multi-jurisdictional license inventory with compliance responsibilities dispersed throughout the business **creates process gaps, lack of consistency, and difficulty managing** the overall business license function



Loss of bandwidth and experienced resources due to distress; improper withdrawal from jurisdictions causes **ongoing filing obligations and penalties** after wind down of operations



Heavy fines or business disruption due to non-compliance



Decentralized process and lack of effective compliance management system following emergence from bankruptcy or other restructuring

A&M License Advisory Services Solution



Skilled and dedicated licensing professionals with a **proven track record** to research, review and process large volumes of license transitions; **successful history of no business disruptions** for our clients



Technology tools to consolidate compliance footprint, increase transparency and decrease overall compliance burden; **Six-Sigma certified team members** to drive efficiency



Experienced team to act as a central point of contact when institutional knowledge is lacking; work with clients or authorized representatives to ensure **corporate withdrawals and license closures are properly executed**



Deep technical knowledge and experience with federal, state and local jurisdictions allows our team to **resolve urgent issues** such as business shutdowns or material penalties quickly and efficiently



Centralized solution with a streamlined approach to reduce overall compliance burden and provide transparency to all stakeholders

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With over 9,000 people providing services across six continents, we deliver tangible results for corporates, boards, private equity firms, law firms and government agencies facing complex challenges. Our senior leaders, and their teams, leverage A&M's restructuring heritage to help companies act decisively, catapult growth and accelerate results. We are experienced operators, world-class consultants, former regulators and industry authorities with a shared commitment to telling clients what's really needed for turning change into a strategic business asset, managing risk and unlocking value at every stage of growth.

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