



MARK NEIBART

MANAGING DIRECTOR

CHICAGO

quick facts

- Leads A&M's Information Technology Due Diligence service offering to PE clients
- Expertise in buy- and sell-side diligence
- Specializes in IT strategic planning, ERP selection and implementation, contract negotiation, project management and post-close integration



Mark Neibart is a Managing Director with Alvarez & Marsal Private Equity Performance Improvement in Chicago. He leads the firm's Information Technology Due Diligence service offering to private equity clients, which encompasses buy- and sell-side diligence.

Mr. Neibart brings extensive experience in IT strategic planning, ERP selection and implementation, contract negotiation, project management and post-close integration. With more than 30 years of consulting experience, he has worked with targets and portfolio companies across a range of industries, including technology, retail, business services, field services, healthcare, manufacturing, distribution and manufacturing companies.

Additionally, Mr. Neibart has led over 500 IT due diligence engagements that have involved a wide range of complex IT planning, systems implementation, scalability, integration and personnel issues. His recent assignments include buy-side diligence of a provider of managed IT infrastructure services, including both private cloud and public cloud services. The assessment focused on the scalability of processes and systems for provisioning, on-boarding, customer self-service, billing and administration.

Mr. Neibart has also been involved in buy-side diligence of a carve-out of a large division (€3.5 billion) from a global manufacturer of industrial products. The diligence included estimation of standalone costs and identification of TSA requirements for business systems, technology infrastructure and IT resources. A&M provided advice on negotiation assistance on a long-term commercial agreement for joint development and use of control systems, proprietary software used by both Seller's and CarveCo's customers. Mr. Neibart also led sell-side diligence of a software development firm that had experienced financial distress, including the development of an IT cost takeout plan to present to potential acquirers.

Prior to joining A&M, Mr. Neibart founded and spent 10 years managing Camber Advisors, a boutique consulting firm providing IT services to private equity investors. Previously, he spent 12 years with Deloitte, providing both corporate and private equity clients with IT assessment and ERP implementation services.

Mr. Neibart earned a bachelor's degree in English from Dartmouth College and an MBA from The Wharton School of the University of Pennsylvania.