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Artificial intelligence (AI) ethics is becoming increasingly critical as AI deeply integrates into business and society. The need for comprehensive ethical frameworks has never been more urgent. With AI systems becoming more powerful and widespread, the risks of ethical oversights—such as bias, discrimination, privacy violations, and accountability issues—are growing significantly.

In this first part of a three-part series, we delve into the pressures for responsible AI. Through case studies and critical analyses, we explore the financial and reputational consequences of neglecting ethical AI practices and discuss how failures can lead to substantial costs, loss of trust, and harm to both businesses and society. This section emphasizes the urgency for organizations to develop and implement robust AI ethics frameworks to ensure responsible innovation and sustainable success.

Overall, the series serves as a crucial roadmap for organizations, policymakers, and technologists, guiding them toward responsible and sustainable AI practices, that address today's ethical challenges while anticipating tomorrow's concerns.

# NEW AI CAPABILITIES AND OPPORTUNITIES: NEW RISKS AND PROBLEMS

As highlighted in our white paper How to Harness the Hype of Al, the rapid evolution of technology is transforming how we live, work, and interact with the world. Al has emerged as a particularly disruptive force. Its capabilities, such self-driving cars and advanced facial recognition software, offer unprecedented opportunities for businesses. These include streamlining operations, improving efficiency, and unlocking new growth by automating tasks, analyzing large amounts of data, and making complex predictions.

However, these advancements also bring new challenges. Organizations must constantly adapt to stay relevant and competitive, as rapid technological changes can quickly render existing business models obsolete. This widespread impact of Al on society introduces complex ethical dilemmas that cannot be ignored. As Al systems become more sophisticated and take on roles traditionally performed by humans, concerns about privacy invasion, decision-making biases, and lack of transparency arise. These issues require urgent ethical scrutiny to ensure Al technologies are developed and deployed responsibly.

As detailed in the video The Three Types of Al Adoption, the current landscape of Al adoption in businesses can be categorized into three types:

- Leaders: These businesses are at the forefront, navigating challenges like hallucinations in large language models and security risks.
- Fast Followers: These organizations learn from the pioneers, taking a strategic and measured approach to implementing AI.

• Laggards: Highly regulated industries, such as healthcare, proceed cautiously, focusing on basic applications due to strict regulations and existing technical debt.

Understanding these categories helps businesses navigate their AI journey effectively, balancing innovation with caution.

#### **Ethical Challenges of AI Development**

Unfortunately, the development of AI ethical standards has lagged behind technological advancements. The lack of robust, universally accepted frameworks poses significant risks, as organizations may:

- Violate privacy rights
- Perpetuate biases
- Create difficult-to-control systems

In the face of these challenges, businesses are under increasing pressure to navigate the ethical landscape of Al. They must:

- Proactively address ethical concerns
- Establish transparent practices
- Ensure their AI systems align with societal values

By doing so, businesses can:

- Maintain trust with their customers
- · Ensure their brand remains transparent and trustworthy in an evolving landscape
- · Foster responsible innovation that can lead to long-term success
- Mitigate potential risks associated with AI technology, reducing legal and financial repercussions

Addressing these challenges is essential not only for ethical reasons but also for sustaining a competitive edge and securing a positive reputation in the market.

## THE MOUNTING SOCIAL PRESSURES FOR BUSINESSES

According to PwC, Al is expected to contribute USD 15.7 trillion to the global economy by 2030, with 75 percent of businesses increasing their Al investments. This underscores the urgency for ethical Al adoption as regulatory, industry, and financial pressures collectively shape the decisions and actions businesses must take to thrive in the Al era.

### **Regulatory Pressure: Navigating Diverse International Regulations**

The deployment of AI is shaped by various regulations across different jurisdictions, creating unique compliance challenges for businesses. Below is an overview of how different regions approach AI regulation:

- **United States:** There is a growing call for clear federal guidelines, particularly regarding data privacy, algorithmic bias, and transparency. Some states have enacted their own legislations, adding to the regulatory complexity.
- **Europe:** The proposed Artificial Intelligence Act is a structured approach that categorizes Al systems based on risk levels and imposes stricter compliance requirements for high-risk applications. Additionally, the General Data Protection Regulation (GDPR) also influences Al decisions concerning personal data.
- China: Regulations focus heavily on security and control, requiring stringent data handling practices and ethical AI use in critical areas.
- India: Although still in the early stages of policy development, India shows increasing interest in governing Al through national strategies and frameworks that emphasize both innovation and ethical standards.
- Canada: Implemented the Directive on Automated Decision-Making to guide its federal agencies.

For businesses operating in multiple jurisdictions, these diverse regulations necessitate a robust compliance infrastructure and ongoing vigilance to adapt to evolving legal landscapes.

## Industry Pressure: Competing in a Dynamic Al Landscape

Consumers and partners are increasingly aware of how companies use AI, especially regarding data privacy and algorithm fairness. To maintain market position and reputation, companies must adopt ethical AI frameworks that ensure transparency, accountability, and bias mitigation. Industry standards and benchmarks are increasingly rating companies based on these aspects, influencing investor decisions and market access.

#### Financial Pressure: Risks of Delayed Al Adoption

Failing to keep pace with digital transformation poses significant risks for businesses. Companies that do not integrate advanced digital and AI technologies risk missing out on critical efficiencies. The specific areas where businesses face challenges include:

- **Operational Efficiency:** Advanced digital and AI technologies help streamline operations and reduce costs. Businesses that lag in adopting these technologies miss out on these benefits.
- **Consumer Preferences:** As consumer preferences shift towards more personalized and responsive services, businesses without AI capabilities will struggle to deliver. This can lead to revenue loss and a decline in market share.
- **Investor Preferences:** Investors increasingly favor companies that demonstrate innovation and digital expertise. They view digital maturity as both a growth strategy and a risk mitigation factor.
- **Financial Impact:** Delaying digital transformation may result in challenges accessing capital, higher borrowing costs, and weaker competitive positions. Ignoring digital advancements can impact long-term strategic viability and market relevance.

## THE COST OF AI ETHICS FAILURES

Failures in AI ethics manifest across various dimensions and consistently incur significant costs for companies, affected individuals, and society at-large. The costs of failure are multifaceted, encompassing non-compliance, direct financial and reputational consequences, intangible costs and lost potential, and externalized costs and societal harm.

#### Costs of Addressing Non-Compliance

Non-compliance with AI regulations and ethical standards can lead to substantial costs for businesses. The specific areas where these costs arise include:

- Audits: Both internal and external audits become necessary to assess and rectify any issues, requiring significant resources and time.
- **Remediation:** Companies may need to remediate systems, processes, or data to align with compliance requirements, further adding to costs.
- **Ongoing Monitoring:** Continuous monitoring and reporting obligations further add to the costs of addressing non-compliance.

### Case Study: Snap Inc.'s Snapchat

One high-profile failure in this regard is the case of *Snap Inc.'s Snapchat*. The popular social media platform faced scrutiny and legal consequences when its facial recognition technology was found to be non-compliant with privacy regulations. The company had to invest significant resources in audits, system remediation, and implementing more robust privacy measures to regain compliance and restore customer trust.

### **Direct Financial and Reputational Consequences**

Unethical AI practices can lead to both economic and reputational damage for businesses. The specific areas where these consequences manifest include:

- Financial Liability: Businesses may need to indemnify individuals harmed by AI errors or biases, resulting in costly settlements or legal proceedings.
- Regulatory Fines: Non-compliance with regulations can lead to fines or penalties, further impacting the company's bottom

line.

• **Customer Trust:** The loss of customer trust can have long-lasting effects, as customers may turn away from a brand that fails to uphold ethical standards.

## **Case Study: Apple Card**

An example of such a high-profile failure is the case of the Apple Card. The credit card, backed by Apple and issued by Goldman Sachs, faced allegations of gender bias in its credit limit decisions. This incident led to an investigation by regulators and a subsequent fine. The reputational damage and loss of trust in the brand had a direct impact on Apple's business and its partnership with Goldman Sachs. This serves as a reminder of the financial and reputational consequences that can arise from Al failures.

#### Intangible Costs and Lost Potential

Failures in AI ethics can create negative sentiment that impacts crucial relationships with customers, employees, and partners. This loss of trust can lead to:

- Reduced Customer Loyalty and Usage: Customers may lose faith in the brand, resulting in decreased loyalty and usage.
- Employee Demoralization: Ethical failures can demoralize employees, affecting their productivity and engagement.
- Partner Hesitation: Business partners may hesitate to collaborate, fearing reputational risks.

These intangible costs diminish a company's visibility and reputation within the industry, and they miss the benefits of proactively embracing ethical AI leadership.

#### **Case Study: Clearview Al**

Take the example of Clearview AI, whose facial recognition software is supplied to police departments across the United States. In 2018, a man in Detroit, Michigan, was wrongfully accused of theft and arrested due to a faulty facial recognition match. This incident received significant public backlash and significantly diminished public trust in these technologies, leading Amazon, Microsoft, and IBM to stop or pause the development or support of facial recognition solutions for law enforcement agencies.

### **Externalized Costs and Societal Harm**

Failing to take responsibility for the entire production cycle of AI technologies can result in significant externalized costs to society. These costs include:

- Environmental Impacts: Unsustainable production processes can harm the environment.
- Social Damage: Misinformation and polarization resulting from AI misuse can cause societal harm.
- Exacerbation of Inequalities: AI can perpetuate and worsen existing social inequalities.

These consequences not only harm society but also erode trust in technology and its creators.

#### Case Studies: Cambridge Analytica and Facial Recognition Failures

Consider the case of Cambridge Analytica scandal, where the weaponization of social media led to widespread misinformation and political manipulation. Similarly, the discriminatory impacts of facial recognition technology have been highlighted by multiple false arrests, such as the wrongful arrest of Porcha Woodruff. These high-profile failures demonstrate the severe societal harm and loss of trust resulting from irresponsible AI practices.

# THE IMPERATIVE FOR PRIORITIZING AI ETHICS

Considering the profound societal, corporate and individual repercussions of AI misuse, a rigorous AI ethics framework is crucial. This framework not only prevents harm but also shapes how AI technologies safeguard long-term success, enhance business operations and influence competitive dynamics.

## Safeguard Long-Term Success with Risk Mitigation and Sustainability

Prioritizing AI ethics is essential for safeguarding long-term success and minimizing costs associated with non-compliance, errors and harmful impacts. Ethical practices help companies:

- Mitigate Risks: Reduce the likelihood of non-compliance and operational errors.
- Ensure Sustainability: Promote practices that contribute to long-term business sustainability.

### Nurture Customer Trust and Loyalty

A robust AI ethics framework is vital for nurturing customer trust and loyalty, which are critical for any for-profit organization. Customers demand transparency in how their data is used and seek assurances that AI decision-making processes are free from harmful biases. Companies that invest in ethical AI practices can:

- Build Deeper Trust: Establish stronger relationships with customers by being transparent about data usage and ensuring fair decision-making processes.
- Distinguish Themselves from Competitors: Stand out in the market by demonstrating a commitment to ethical practices.
- Attract Ethically Conscious Stakeholders: Draw in consumers, investors, and partners who value ethical practices, ultimately boosting revenue.

#### **Attract Ethical Stakeholders**

- Lost Revenue and Missed Opportunities: Ethical lapses can drive customers and partners away, leading to financial losses.
- Legal Risks: Unethical AI practices can result in lawsuits and regulatory penalties, adding to financial and reputational damage.
- Employee Dissatisfaction and Turnover: Ignoring AI ethics can lead to dissatisfaction among employees who value corporate ethics, increasing recruitment and training costs and exacerbating talent attrition.

By prioritizing ethical AI practices, companies can attract and retain stakeholders who value integrity and responsibility, fostering a sustainable and positive business environment.

## **BUILD YOUR AI ETHICS ROADMAP**

By adopting ethical AI practices, businesses can minimize risks and set the stage for sustained financial and reputational success in the evolving AI landscape. To begin integrating ethical AI into your business, the first step is to start with a comprehensive selfassessment.

### **Invitation to Self-Assessment**

Consider these key questions to guide your organization in developing an ethical AI framework:

- What are the potential risks associated with the Al applications in my organization? This includes concerns around privacy, bias, and the role of human judgment in Al-driven decision-making.
- What are my organization's motivations and opportunities to embrace ethical AI practices? Understanding your ethical goals, such as promoting sustainability, fairness, and transparency, will guide your approach.

- How soon can my organization implement ethical Al practices? Assess your readiness and willingness to proactively address Al ethics.
- Is my organization better suited to react to AI ethics challenges or be proactive by establishing the right practices upfront? This will inform your strategy and the pace of implementation.

Addressing these critical questions will allow you to anticipate the complexities and urgency of ethical AI for your organization.

# CONTINUE THE ETHICAL AI JOURNEY

This is just the beginning of your ethical Al journey. In Part II of our series, we focus on the practical challenges of establishing and implementing Al ethical frameworks. We also discuss common pitfalls and offer strategic guidance to navigate these obstacles effectively.

In Part III, we introduce the innovative A&M framework, a structured methodology providing a clear path for your organization to embed ethical considerations into AI initiatives. These insights will equip your organization to tackle emerging challenges and shape an ethical AI future, ensuring responsible innovation and sustainable success. Stay tuned as we explore these critical aspects in greater detail, helping you build a robust and ethical AI strategy.

#### CONTACT US

## **EXPLORE OTHER ARTICLES IN THIS SERIES:**

- Al Ethics Part Two: Al Framework Best Practices
- Al Ethics Part Three: Steps to Build an Al Ethics Framework

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