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- The move marks the firm's completion of an end-to-end M&A offering for clients
- The senior hire brings more than 20 years of investment banking experience, having closed more than €100bn worth of M&A transactions

**London, 7<sup>th</sup> February 2024:** Global professional services firm **Alvarez & Marsal (A&M)** has appointed **Pablo Alonso** as a Managing Director to lead its growing financial services industry (FSI) M&A team.

Mr Alonso will head a team of dedicated financial services M&A specialists covering all major EMEA jurisdictions and financial services verticals. He brings more than 20 years of FIG M&A experience supporting global financial services clients including retail and corporate banks, insurance companies, fintechs, market infrastructure specialists, debt servicers, wealth managers and insurance brokers.

The appointment of Mr Alonso reflects A&M's commitment to offering a full advisory proposition covering deals, disruption and distress situations, reinforcing its position as trusted adviser for financial services clients and partners.

Mr Alonso joins from Bank of America, where he spent 10 years as a senior managing director in FIG EMEA. Before that he spent nine years in the FIG EMEA team at Morgan Stanley, and prior to that worked at Deutsche Bank.

**Mr Alonso** said: "With my experience in FIG M&A, I was naturally drawn to A&M's focus on navigating complex challenges at the highest level of finance. I look forward to building on the firm's strong M&A capabilities, and its proven track record in unlocking value for its clients."

**David Edmonds, Managing Director and A&M's Global FSI Co-Lead in London**, commented: "This is a real landmark for A&M. The launch of Pablo's dedicated business line isn't just a great fit for the firm's global FSI offering. It is proof of our commitment to being a major player in M&A lead advisory, and represents the completion of our end-to-end portfolio and M&A value proposition, which uniquely blends financial, commercial and operational capability."

**Fernando de la Mora, Managing Director and A&M's Global FSI Co-Lead in Madrid,** added: "We are delighted to welcome Pablo to the team. With first-hand insights and a strong background leading on some of the highest-profile M&A transactions, his expertise will be vital to supporting our clients across all required phases of a deal lifecycle."

## About Alvarez & Marsal

Companies, investors and government entities around the world turn to Alvarez & Marsal (A&M) for leadership, action and results. Privately held since its founding in 1983, A&M is a leading global professional services firm that provides advisory, business performance improvement and turnaround management services. When conventional approaches are not enough to create transformation and drive change, clients seek our deep expertise and ability to deliver practical solutions to their unique problems.

With more than 9,000 people providing services across six continents, we deliver tangible results for corporates, boards, private equity firms, law firms and government agencies facing complex challenges. Our senior leaders, and their teams, leverage A&M's restructuring heritage to help companies act decisively, catapult growth and accelerate results. We are experienced operators, world-class consultants, former regulators and industry authorities with a shared commitment to telling clients what's really needed for turning change into a strategic business asset, managing risk and unlocking value at every stage of growth.

To learn more, visit: AlvarezandMarsal.com

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