



Corporate: Resize your portfolio to fit your workforce

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Changing market demographics and economic realities have led companies to explore new ways to better serve customers and employees while reducing operating costs. Being locked into inflexible, long-term real estate contracts is a waste of money, impedes your growth and reduces employee productivity and satisfaction. Our approach yields occupancy cost savings that preserve bottom-line earnings and increase enterprise value.

We advance your strategic, operational and financial objectives by maximizing return on assets, managing real estate holdings and minimizing the cost of occupancy.

Increase your operational efficiency and shareholder value.

We implement short- to long-term initiatives to align your real estate portfolio and its processes with your evolving business needs. Operating costs decrease while employee productivity increases as we right-size your real estate holdings. From consolidating unused space and reconfiguring workstations to reducing energy costs and negotiating leases, we leverage every opportunity to keep your company agile, efficient and successful.

Our services include:

Strategy

- Strategic portfolio and occupancy optimization
- Strategic facilities planning and space rationalization
- Facility location and site selection support
- Organizational diagnostics and performance assessments
- Sourcing strategies
- Merger integration and transition support

Finance

- Market and feasibility analyses
- Financial pro forma modeling and cash flow analyses
- Portfolio-wide transaction management
- Acquisition and leasing due diligence
- Sale leaseback support and execution
- Valuation services

Operations

- Operational cost reduction initiatives

- Process, organization and technology improvement
- Real estate service provider selection and outsourcing implementation
- Capital program management
- Interim CRE management
- Energy management

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