

Alvarez & Marsal Global Transaction Advisory Group Expands Footprint Offerings in Italy

Published on Alvarez & Marsal | Management Consulting | Professional Services (<u>https://www.alvarezandmarsal.com</u>)

November 11, 2021

Davide Ganzer and Giorgio Perconti join as Managing Directors in Milan

MILAN – Leading global professional services firm <u>Alvarez & Marsal</u> (A&M) has announced the continued expansion of its <u>Global Transaction Advisory Group</u> in <u>Italy</u> with the appointment of Managing Directors <u>Davide Ganzer</u>, as head of Transaction Advisory in Italy, and <u>Giorgio Perconti</u>. These new hires demonstrate A&M's commitment to helping global and pan-European private equity and corporate organizations seamlessly navigate cross-border opportunities and unlock value across the investment lifecycle.

The arrival of Mr. Ganzer and Mr. Perconti represents the next phase of A&M's Global Transaction Advisory Group's strategic growth plan and dovetails with recent expansion in <u>Switzerland</u>, <u>Spain</u> and the <u>United Arab Emirates</u>.

Mr. Ganzer comes to A&M with more than 15 years of mergers and acquisitions (M&A) transaction services experience. He has advised private equity and strategic clients across Italy, Europe and other countries worldwide in multiple industries including industrial and manufacturing, consumer and retail, real estate, life science and business services.

Most recently Mr. Ganzer was a Partner in Deloitte's Milan office. He was one of the youngest professionals promoted to partner after 10 years in that firm's transaction advisory services group. At Deloitte he was part of the Investment Management sector team which contributed to the firm's Italian strategy for the private equity sector. Mr. Ganzer has carried out projects for both private equity houses and large corporations on both buy side and sell side engagements.

Mr. Perconti has more than 16 years of international senior corporate finance and due diligence professional experience, including buy and sell-side due diligence, share and purchase agreement advice, carve-out support, post-deal support and completion accounts. He has advised both private equity and corporate clients across a range of industries, including transportation, diversified industrial products, life sciences, consumer products, leisure, packaging and retail.

Prior to A&M, Mr. Perconti served as a Partner in EY's Transaction Support group in Italy. Additionally, he was with Deloitte's Transaction Support Group in Madrid and London where he worked on both buy and sell-side due diligence engagements.

"A&M's Global Transaction Advisory Group employs a global boots-on-the-ground strategy of local senior practitioners who help clients around the world be successful investors," said <u>Paul</u> <u>Aversano</u>, a Managing Director and Global Transaction Advisory Group Leader. "Giorgio and Davide will help our clients maximize value and drive change throughout the life cycle of an investment."

David Evans, a Managing Director and European Practice Leader with A&M's Global Transaction Advisory Group, said, "Davide and Giorgio's combination of international experience and local market credentials make them ideal candidates for our pan-European and Global Transaction Advisory team. Their individual and collective expertise augments our ability to create value on the ground and around the world for clients."

Messrs. Ganzer and Perconti, said, "A&M's integrated platform, freedom from audit conflicts and leadership, action, results approach enhances our ability to help clients across the investment lifecycle. As deal making confidence continues to rise in Italy, A&M is well positioned to meet the market's evolving post-pandemic needs

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Source URL: https://www.alvarezandmarsal.com/insights/alvarez-marsal-global-transaction-advisory-group-expands-footprint-offerings-italy

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