



RAMIN

TABIBZADEH

MANAGING DIRECTOR

LOS ANGELES (CENTER DRIVE)

quick facts

- 28+ years of management consulting and operations experience
- Provides top-line growth and bottom-line operational improvements
- Serves corporate and private equity clients



Ramin Tabibzadeh is a Managing Director with Alvarez & Marsal Corporate Performance Improvement in Los Angeles. He helps Global 1000 and mid-market companies achieve top-line growth and bottom-line operational improvements.

With more than 28 years of management consulting and operations experience, Mr. Tabibzadeh serves both corporate and private equity clients, providing growth strategies, operational cost optimizations, product innovation and lifecycle management, supply chain and procurement transformation, and effective and efficient information technology. He works with clients in various industries, including aerospace and defense, consumer packaged goods, energy, financial services, healthcare, high tech, industrial manufacturing, life sciences, media and entertainment, and real estate and construction.

Mr. Tabibzadeh's notable engagements include significantly improving the EBITDA of a consumer packaged goods company through supply chain optimization, enterprise lean practices and spend reduction strategies. He reduced working capital and costs of a high-tech manufacturer by optimizing inventory levels, rationalizing SKUs and implementing supplier management. Working with a life sciences company, Mr. Tabibzadeh improved its pre-sale market value through enterprise transformation and cost-takeout.

Mr. Tabibzadeh also advised a global aerospace and defense company and 11 of its key suppliers on optimizing product lifecycle management and collaboration. For a nutritional supplement provider, he avoided a loss of key customers and distributors through rapid improvement of customer on-time delivery and fill rates. Mr. Tabibzadeh improved the service delivery of a financial services company through operational improvements and outsourcing and redesigned the enterprise processes and implemented enterprise resource planning for a global industrial manufacturer.

Prior to joining A&M, Mr. Tabibzadeh served as Global Practice and West Region Leader with The Hackett Group. Preceding Hackett's acquisition, he helped build Archstone Consulting from a start-up to a premier management consulting firm. Previously, he held positions with Deloitte, A.T. Kearney and The Boeing Corporation.

Mr. Tabibzadeh earned a bachelor's degree and a master's degree in aeronautical and astronautical engineering from the Massachusetts Institute of Technology. He also earned an MBA from the Anderson School of Management at UCLA.